

To,  
Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, G Block,  
Bandra Kurla Complex,  
Bandra (East), Mumbai - 400 051.  
**Symbol: ANGELONE**

Department of Corporate Service  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.  
**Scrip Code: 543235**

Dear Sirs/ Ma'am,

**Sub: Investor(s) Presentation**

With reference to above captioned subject, please find attached Investor presentation. The Presentation will be uploaded on the Company's website at [www.angelone.in](http://www.angelone.in)

Request you to kindly take the same on record.

Thanking you,

**For Angel One Limited**

**Naheed Patel**  
**Company Secretary and Compliance Officer**  
**ACS: 22506**

**Date: January 15, 2026**  
**Place: Mumbai**

Encl: As above



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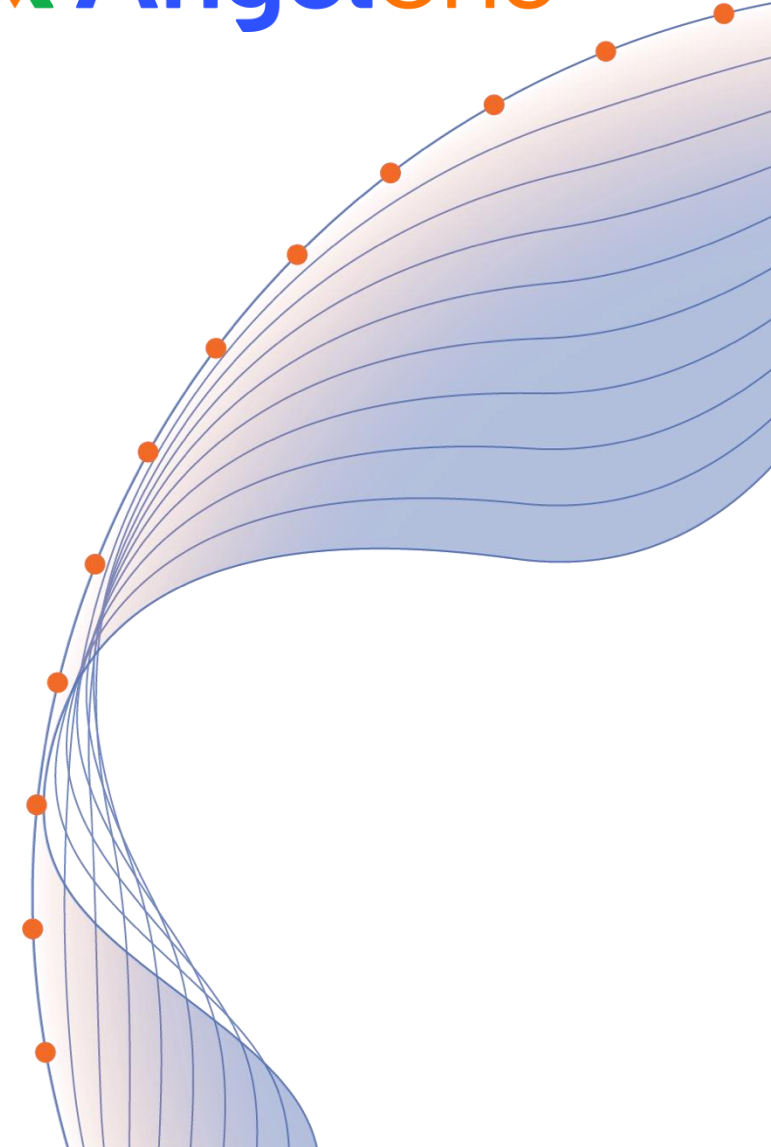
**Angel One Limited**  
CIN: L67120MH1996PLC101709,  
SEBI Registration No Stock Broker: INZ000161534,  
CDL: IN-DP-384-2018, PMS: INP000001546,  
Research Analyst: INH000000164, Investment Advisor: INA000008172,  
AMFI Regn. No. ARN-77404, PFRDA, Regn. No.-19092018.

ONE PLATFORM.  
COUNTLESS JOURNEYS.  
A BILLION STORIES.



Q3 '26 Investor Presentation

15<sup>th</sup> January 2026



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01 Angel One: A Fintech Platform

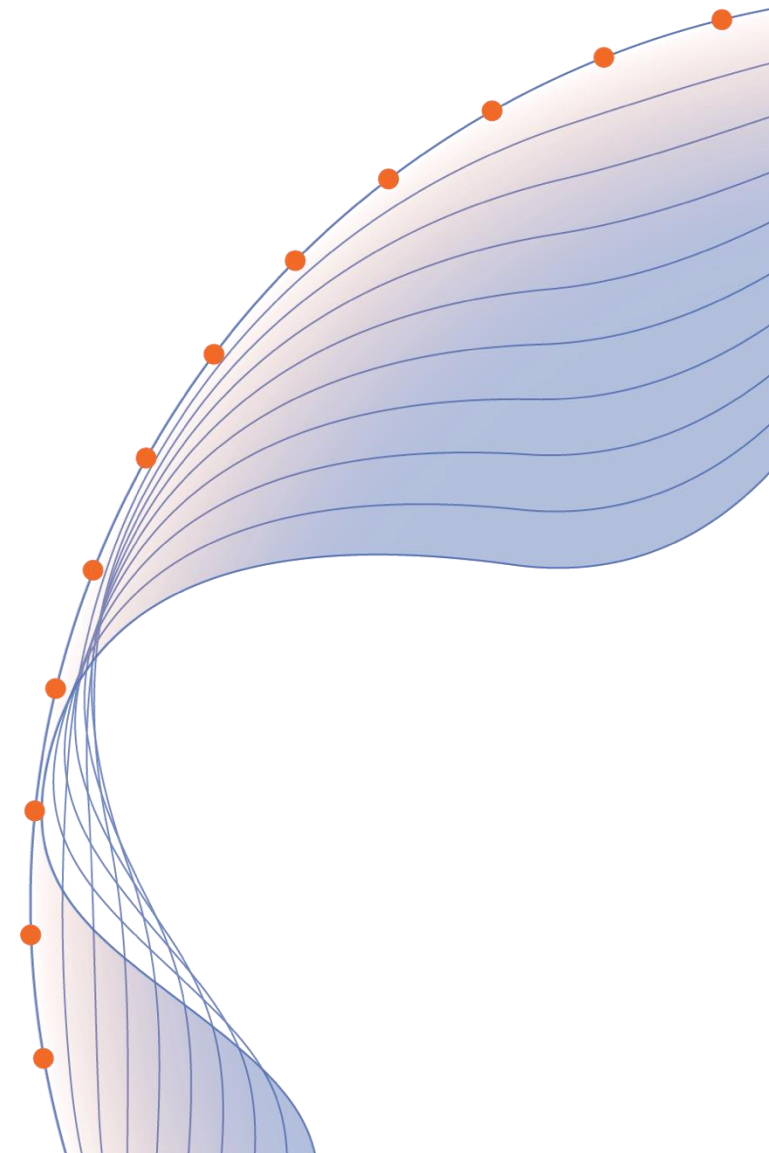
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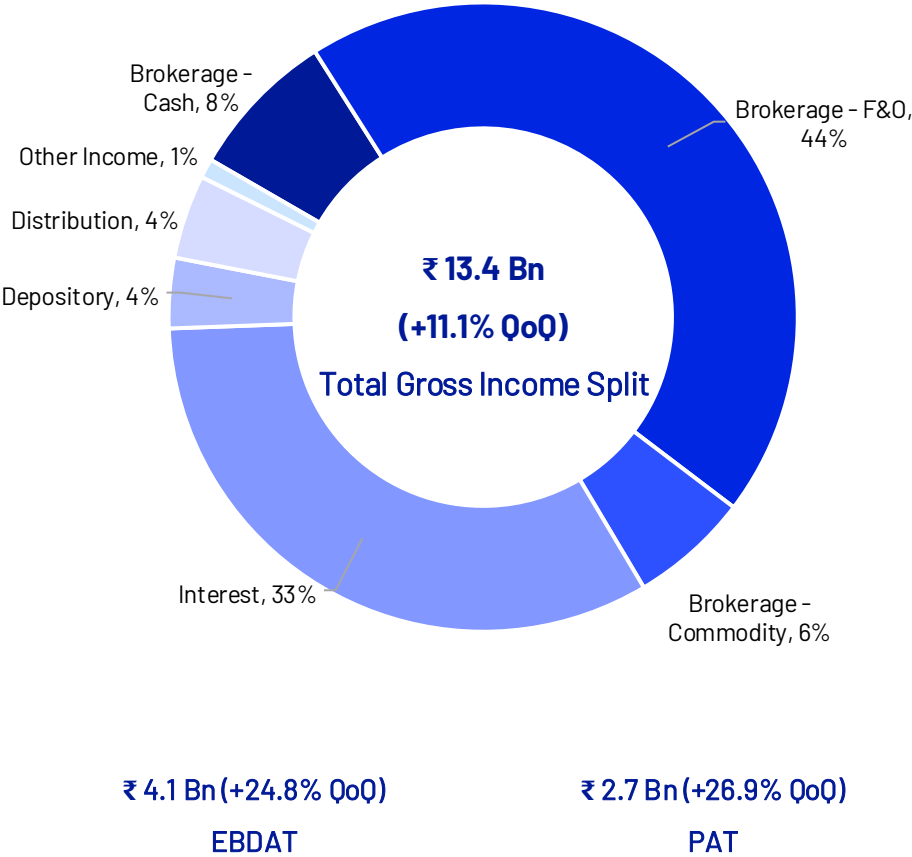
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Platform Metrics

35.7 Mn (+4.8% QoQ)	1.7 Mn (+0.5% QoQ)	₹ 1.5 Trn (+5.6% QoQ)
Total Client Base	Gross Client Acquisition	Assets Under Custody (8.7 Mn No of Clients)

Broking

16.5% (+8 bps QoQ)	20.4% (-4 bps QoQ)	380 Mn (+5.4% QoQ)	₹ 59 Bn (+10.4% QoQ)
Demat A/c Market Share	Overall Retail Equity T/o Market Share*	Number of Orders	Avg. Client Funding Book

Emerging Businesses

Distribution

₹ 7.1 Bn (+55.7% QoQ)	> 100 k	2.3 Mn (+2.6% QoQ)	3.3 Mn
Credit Disbursed	Credit Clients	Unique SIPs Registered	MF Clients

Wealth Management

₹ 82.2 Bn (+33.7% QoQ)	~1,600	₹ 4.7 Bn (16.7% QoQ)	9
AUM	# of Clients	AUM	# of Schemes

Asset Management

Share in India's demat accounts = Angel's Total Client Base / Total Demat Accounts in India as on 31<sup>st</sup> Dec 2025  
\*Share in Overall Retail Equity Turnover is based on retail turnover in cash segment, notional turnover in equity futures and premium turnover in equity options segment  
AUM of Asset Management is as of 31<sup>st</sup> Dec 2025  
Assets under custody includes client holdings in direct equity and mutual funds as on 31<sup>st</sup> Dec 2025  
Number of clients with assets under custody representing the count of unique clients with holdings in either equity, mutual funds or both  
# of MF Clients represents count of clients who have ever taken a mutual fund product from the platform

Total Net Income = Total Gross Income – Fees & Commission Exp – Finance Cost  
EBDAT = Total Net Income – Emp. Cost – Other Opex  
EBDAT = Earnings Before Depreciation, Amortisation and Tax

## » A Full Stack Fintech Platform

Scaling digitally through omnichannel approach

Strengthening leadership position

Enhancing engagement with client first focus

Growing profitably and sustainably

**A Holistic Financial Ecosystem Designed to Serve Every Client: *Building a healthy mix of fee based and annuity-based businesses***

### Broking

Platform leveraging AI & predictive analytics

### Wealth Management

Leveraging technology to achieve scale

### Asset Management

In-house passive & index fund solutions

### Mutual Funds

Personalized investing journeys

### Credit

Data-led lending for smarter discovery

### Fixed Deposits

Simplified access to safe returns

### Insurance

Need-based protection plans

## Platform Approach



Leverage data & AI to increase LTV



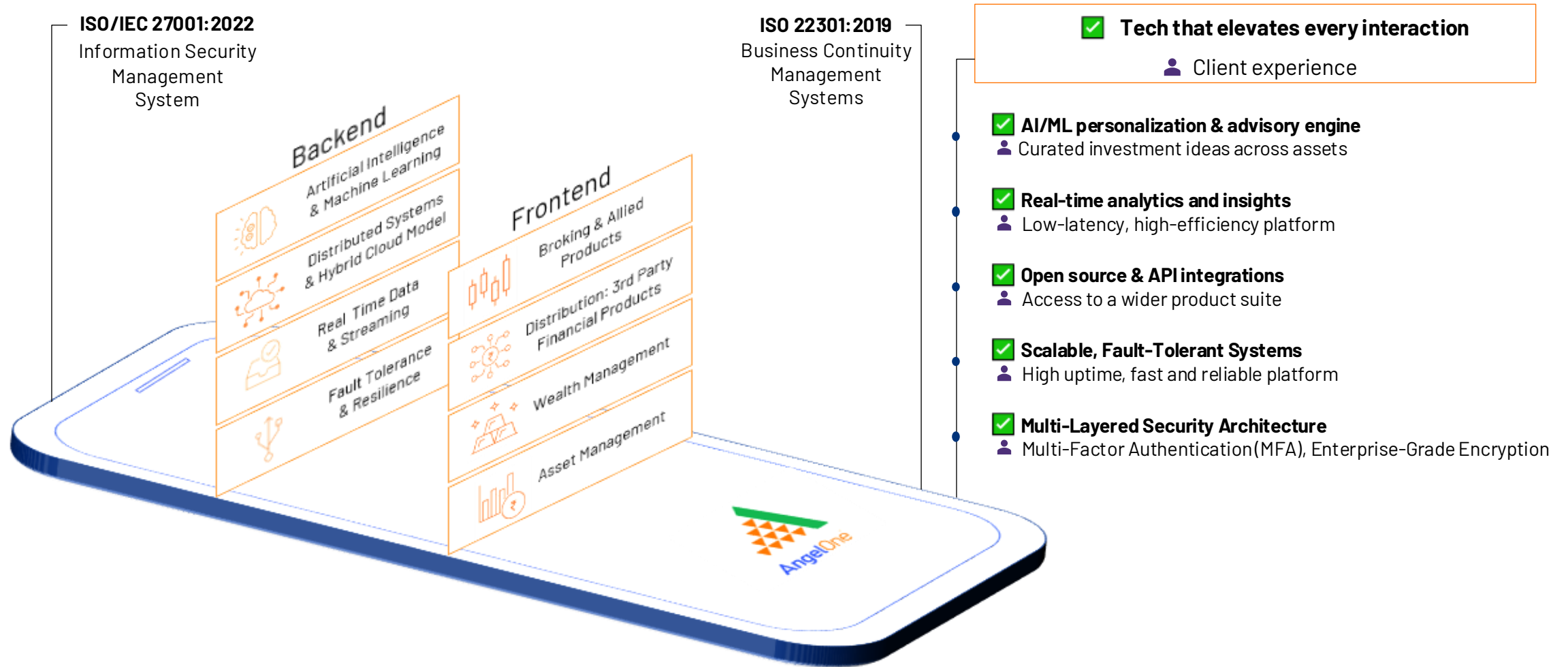
Embed intelligence in every product journey



Drive retention via ecosystem lock-in

**AI powered omnichannel platform meeting the diverse financial needs of clients across generations and demographics**

# Angel One Platform: Technology Deepening India's Financialisation Journey



Angel One has leveraged technology to become a digital-first comprehensive financial services platform

## AI: Proprietary Models Developed To Enhance Efficiency

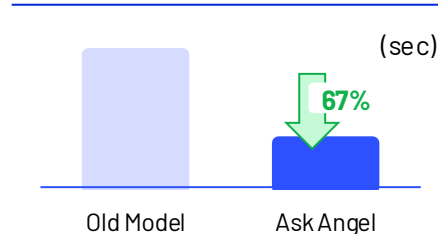
### Client-Centric AI Solutions



#### "Ask Angel": Captively Developed, AI-powered chatbots

- Offers fast and reliable query resolution in mutual funds and equities segments
- Clients can type their queries or use contextual widgets to receive prompt and personalized responses
- Robust hybrid architecture, leveraging both open-source and enterprise-grade AI models, further enhanced through proprietary agentic methodologies and strong guardrails

#### Query Resolution Time

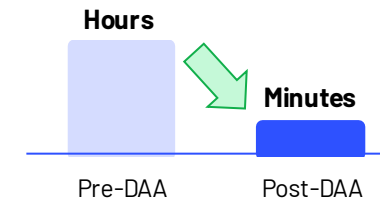


### Organisation Focused AI Solutions

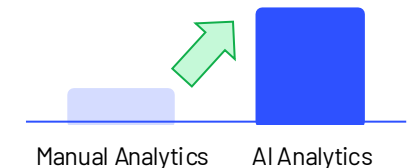
#### "Data Analyst Agent (DAA)": AI-powered data assistant (Beta)

- A conversational analytics tool built in-house to enhance data driven decision making abilities
- Simple but powerful agent that supports cross-domain analysis, handles nested conversations and drastically reduces latency
- Strategic shift towards attaining better operating efficiencies by handling big data effortlessly

#### Decision Latency



#### Productivity



Sharper Insights

Faster Decisions

#### AI Coding Adoption (Beta)

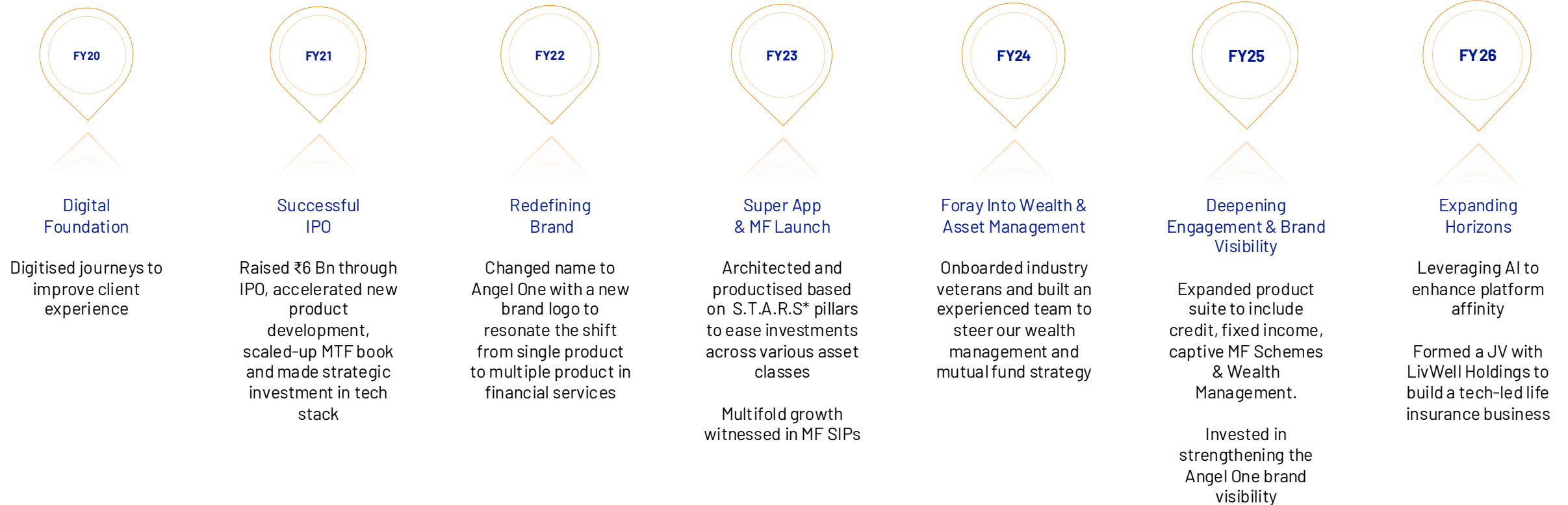
- Accelerating our engineering throughput by adopting Agentic AI
- AI being embedded across full SDLC, reducing development cycles
- Enables engineers to focus on complex architecture, performance and platform resilience
- Optimises development cycles, yielding better productivity



# Brand & Product Suite: Evolved To Serve All Financial Needs Of India



## Maximizing client lifetime value

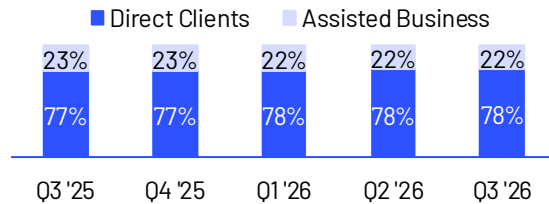


## Built an ecosystem to integrate and scale financial services

\* S.T.A.R.S: Simplicity, Transparency, Availability, Reliability, Swiftiness

## » A. Broking: Core Scale Digital Engine

### Balanced Omnichannel Mix In Client Base

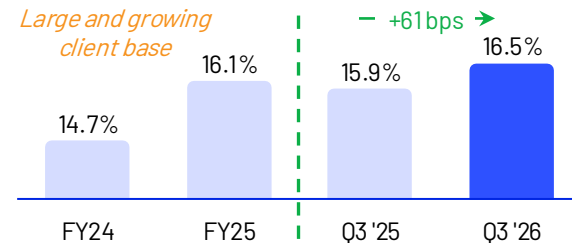


### Assisted Business: A Key Differentiator

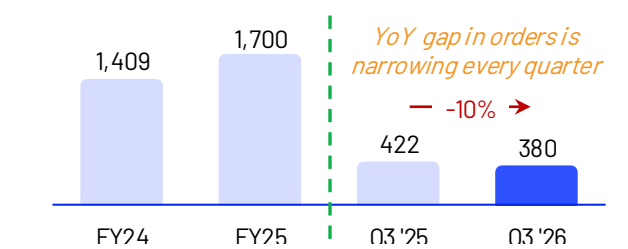


- Strong pan-India network of digital savvy channel partners for deeper connect with multi product offerings
- Tech-enabled assisted business combines trust with scale

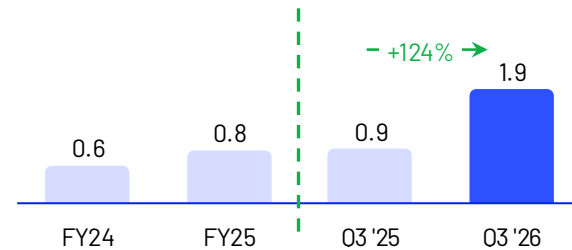
### Demat Market Share



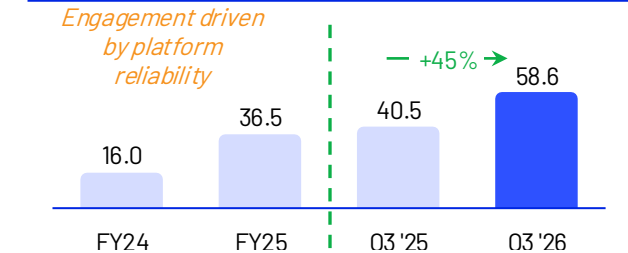
### Order Trajectory (Mn)



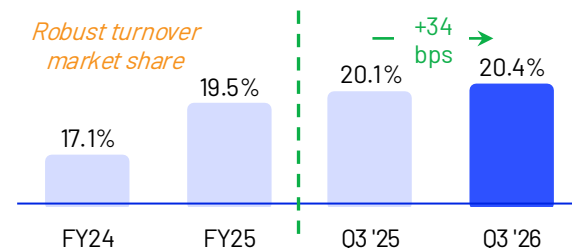
### Overall ADTO (₹ Trn)



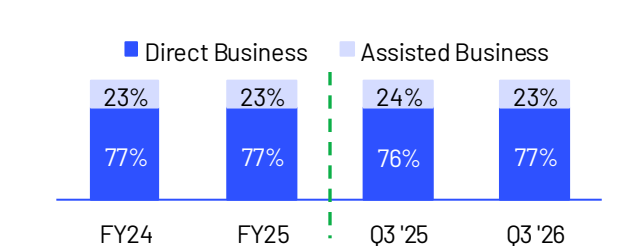
### Average Client Funding Book (₹ Bn)



### Overall Retail Equity Turnover Market Share



### Net Broking Revenue



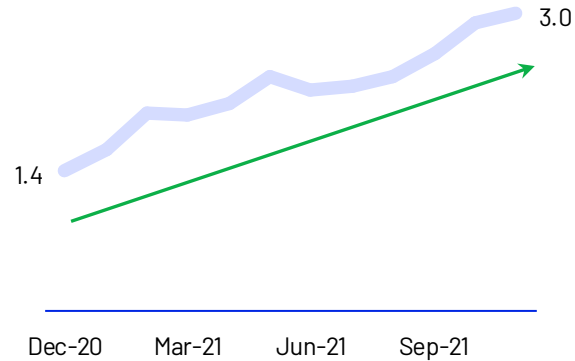
## » A. Broking: Business Maturing With Regulations

Business Has Demonstrated Better Growth Post All Regulatory Changes

(Mn)

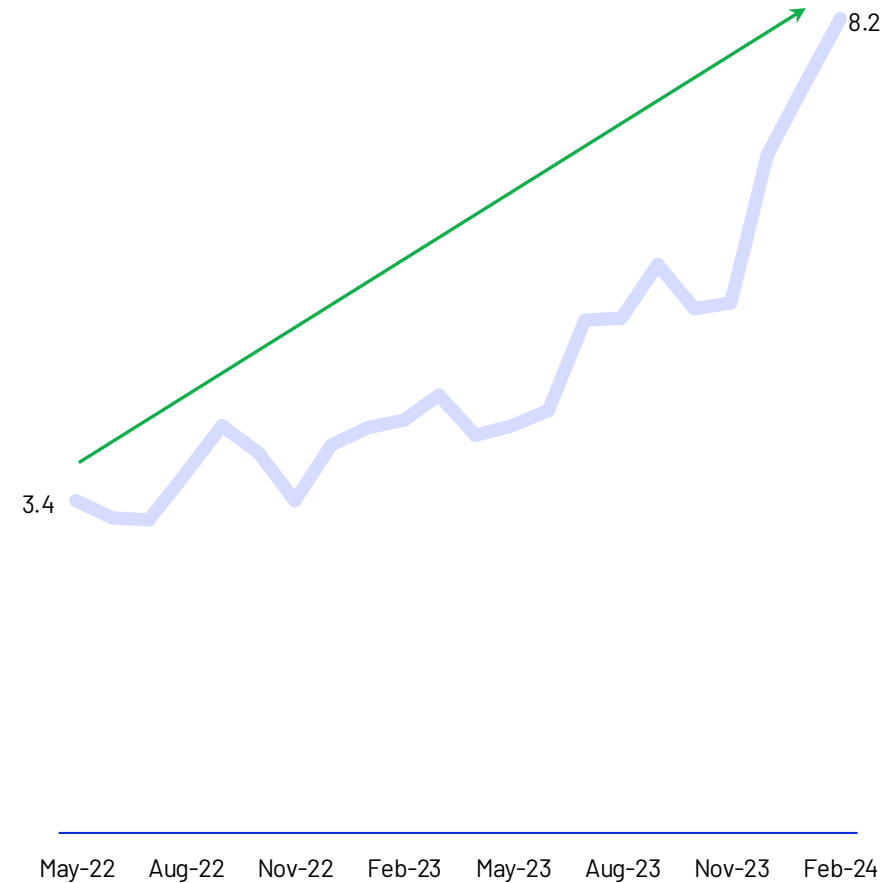
Peak Margin Norms In Cash Segment

2.2x Growth In Average Daily Orders



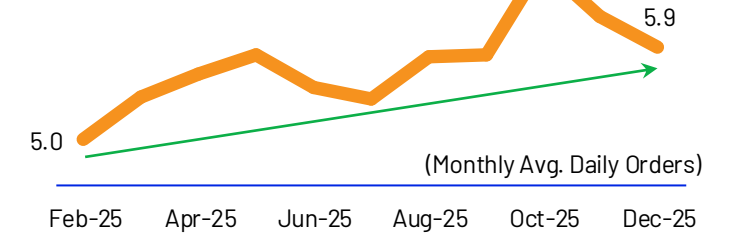
Continuing regulations like cash-collateral segregation, upstreaming of client funds, quarterly payout, ASBA

2.4x Growth In Average Daily Orders

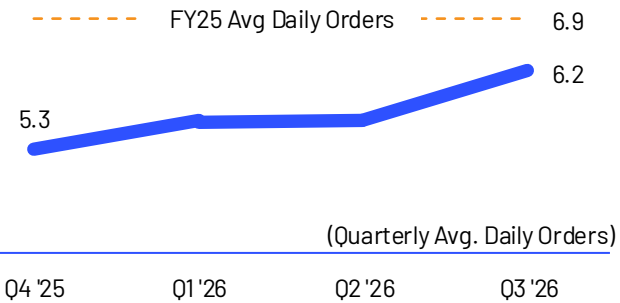


F&O regulations

Order Run Rate Scaling Up, Despite Tough Market Conditions



- Transient impact on average daily orders during the implementation of F&O regulations
- Average daily orders normalizing from Q2 '26



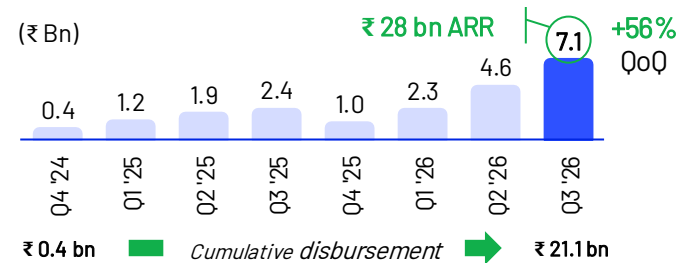
## ➤ B. Powering Lifetime Value Through Platform-Led Multi-Product Engagement

Credit: Right Partners + Data Driven Approach

### 7 Partnerships Live



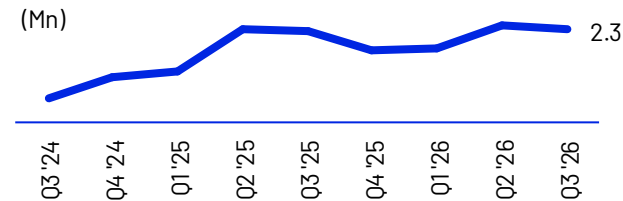
### Credit Disbursal



Mutual Fund: High Engagement With Clients

# of MF Clients (>38% of them were activated by MF)	~3.3 mn
Position in incremental SIPs	Top 2
More than 1 SIP	>69%
AUM	₹ 171 bn

### Unique SIPs Registered



### Fixed Income

#### Partnerships



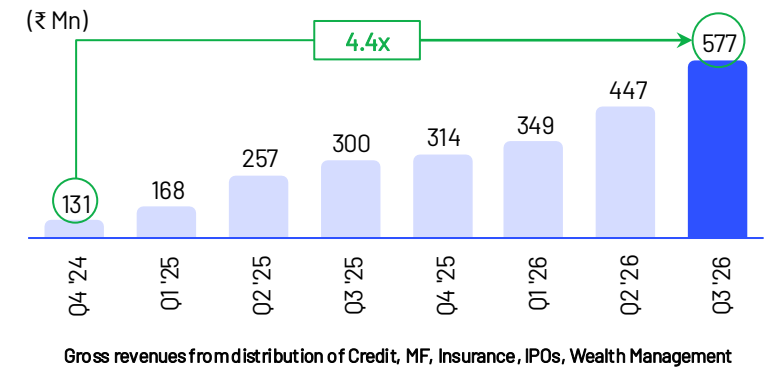
### Insurance

#### Partnerships



Offered through both direct and assisted channels

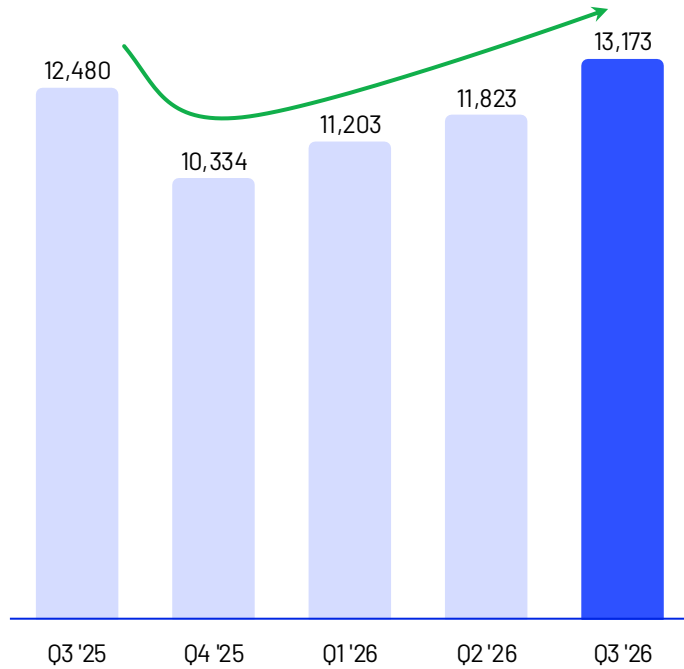
### 4.4x Scale-up In Distribution Revenues



(Standalone Financials)  
(₹ Mn)

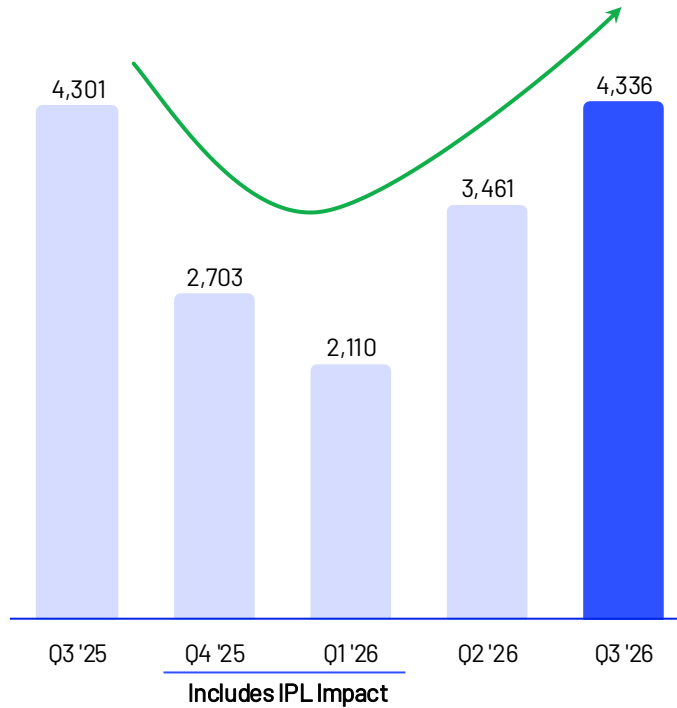
## Performance Of Broking & Distribution (MF + Credit) Businesses

### Gross Revenues

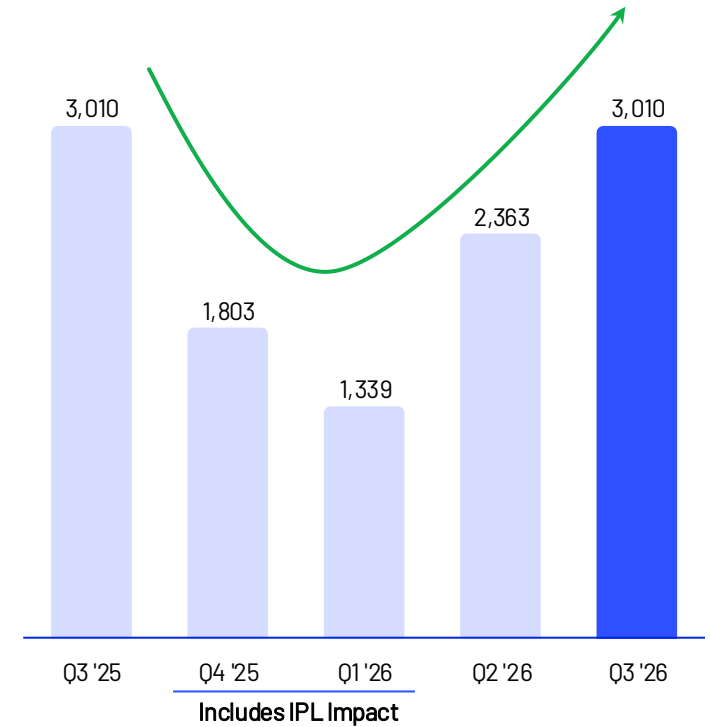


### EBDAT

Margin 44.3% 33.4% 24.3% 37.7% **43.0%**



### Profit After Tax



**Margins of the core business regaining historical levels**

# » C. WealthTech: Omnichannel Proposition Defining Growth

## Key Highlights

₹ 82.2 Bn AUM

(+33.7% QoQ)

Active Assets: ₹ 77.5 Bn  
Custody Assets: ₹ 4.7 Bn

>80% - ARR: Total AUM

1,600+ Clients

via relationship managers,  
website & mobile app

215+ Team Members

Relationship managers: 74  
Tech Specialists: 38  
Domain Specialists: 35

Portfolios Analysed

# 4,053

₹ 103.5 Bn

Digital Transactions

# 5,097

₹ 2.3 Bn

Use of AI in coding

37%

₹ 7.5 Bn

Ionic Asset (PMS & Global GIFT City Funds)  
*Including advisory mandates*

## Global capabilities

Positioning Ionic Wealth as a trusted gateway for international exposure through deep research and domain expertise

## Improving productivity

Seeing early signs of a scalable omnichannel model driven by RMs & Digital journeys

## Brand campaign - Your wealth is your first start-up



## UHNI - Current growth engine

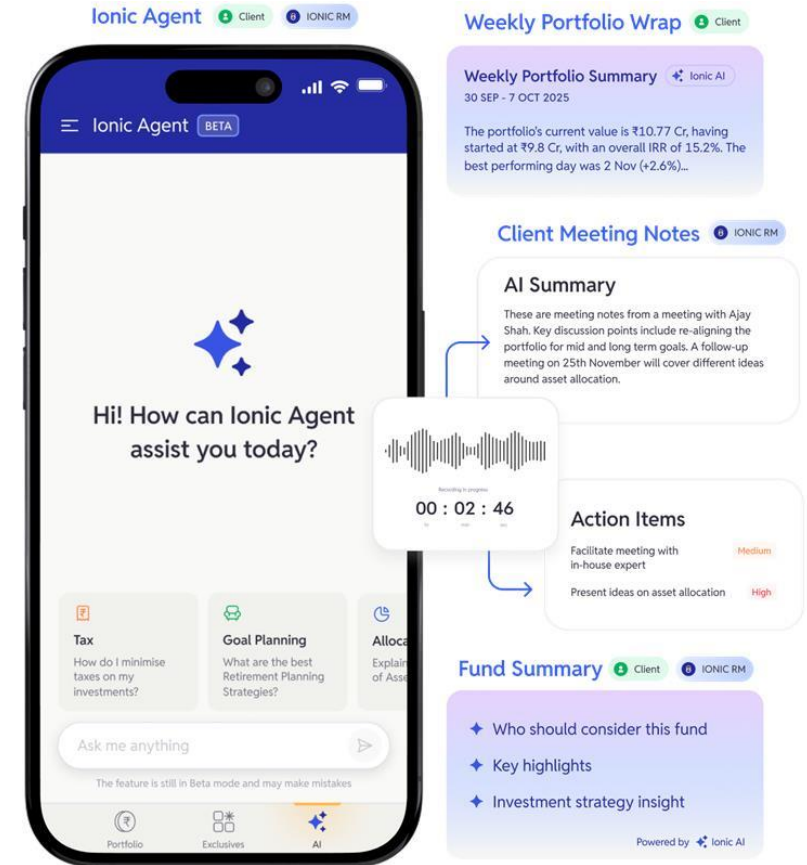
Continued momentum driven by deeper mandates, performance of tactical allocation;

## Access to sophisticated strategies

100+ Accreditation facilitated by Ionic



## » C. WealthTech: Leveraging AI



**Live:** Enhancing digital experience for clients & RMs

## >> D. Asset Management: Building An Annuity Business

### Key Highlights

₹ 4.7 Bn  
(+16.7% QoQ)

AUM

193 k  
(+39.2% QoQ)

Folios

16.9 k

Pincodes  
Covered

### Angel One AMC's Product Offerings – 9 Schemes Live

Angel One Schemes	Index Fund	ETF	ETF FOF
<b>Equity</b>			
Angel One Nifty Total Market	✓	✓	
Angel One Nifty 50	✓	✓	
Angel One Nifty Total Market Momentum Quality 50	✓	✓	
<b>Debt</b>			
Angel One Nifty 1D Rate Liquid ETF – Growth		✓	
<b>Commodity</b>			
Angel One Gold		✓	✓

### Hallmark Of Passive Investing

Transparency &  
Accessibility

Low Risk

Cost Effective

Simplicity

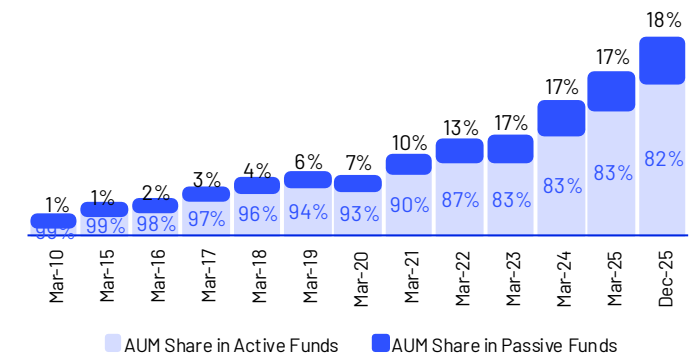
Diversification

Performance Aligned To  
Benchmark Index

### Strategic Focus

- Focus on **client education** to build long-term trust and awareness
- Leverage **content driven strategies** across social media channels, interviews, etc.
- Curated vernacular** videos to simplify complex investment ideas in multiple languages
- Reaping benefits of higher client engagement
- Distributed through a mix of direct and channel partners

### India's Passive AUM vs Active AUM





01 Angel One: A Fintech Platform

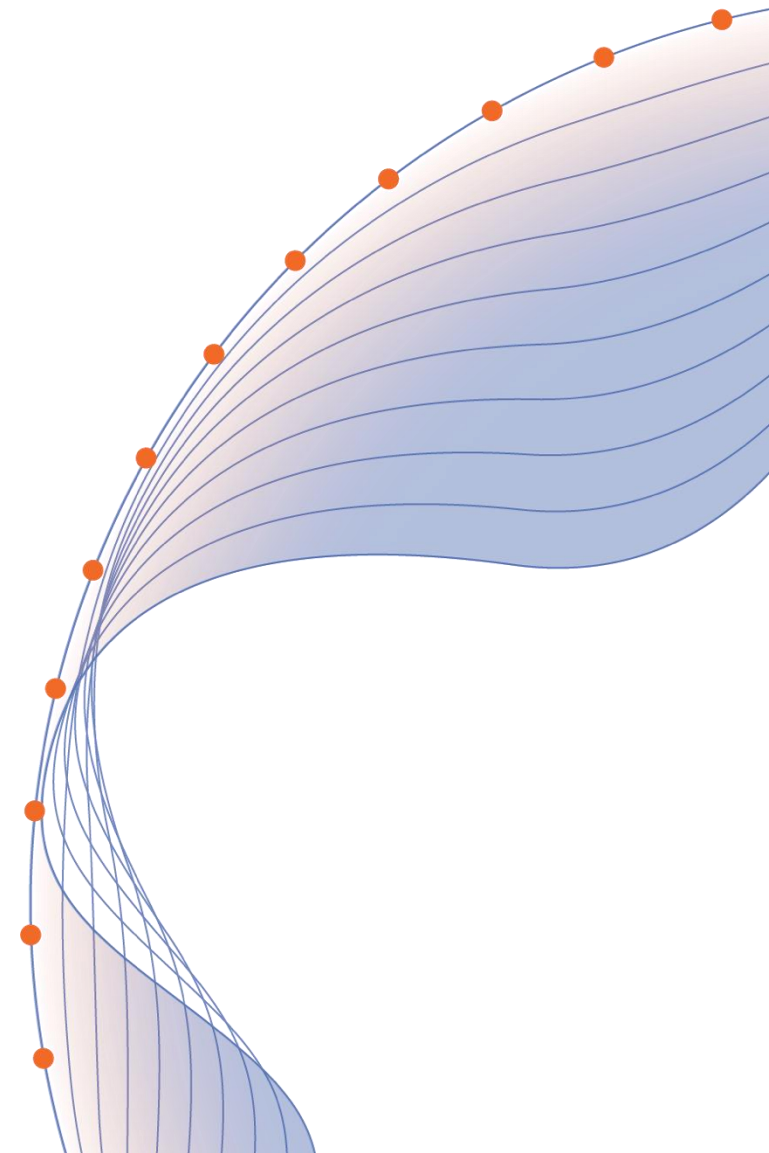
02 **Business Model: Angel's Advantage**

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# Compounding Trust Into Scalable Monetisation

High Client Trust x High Platform Sophistication: *A Top-Right Quadrant Fintech Platform*

## Trust Flywheel

- + High customer trust built on transparency, governance and education over ~30 years
- + Client-first product
- + Platform mindset v/s single-product dependence



## Growth Engines

- + Diversified revenue stack: Broking, Wealth, AMC, Credit, FD and Insurance
- + Data & AI-led personalization improving LTV and revenue density
- + Balanced transaction + annuity revenue mix

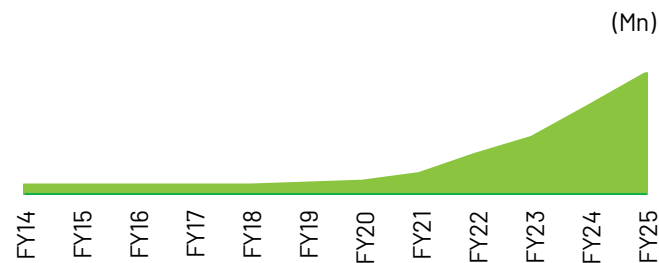


## Long-Term Outcomes

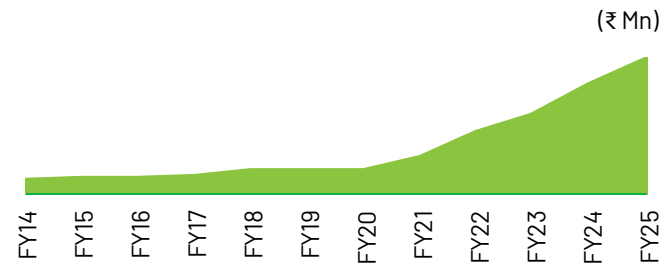
- ✓ Insulated from market cycle risk
- ✓ Superior long-term unit economics
- ✓ In-built operating leverage with scale
- ✓ Enhanced brand equity



### Trust Driving Growth In Client Base



### Growing Revenues



Products



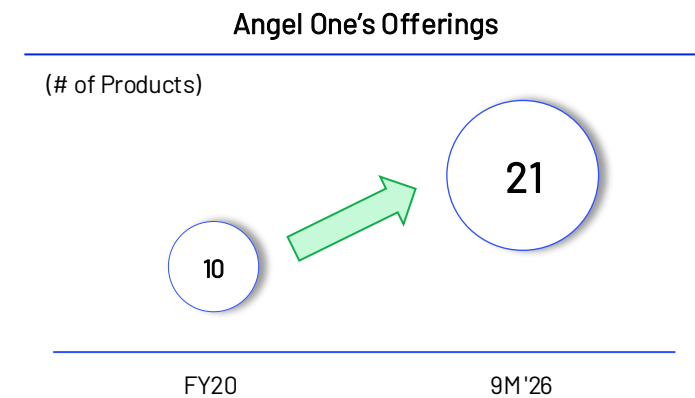
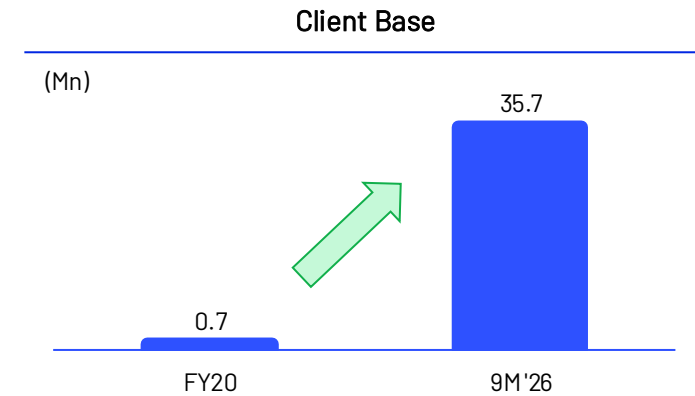
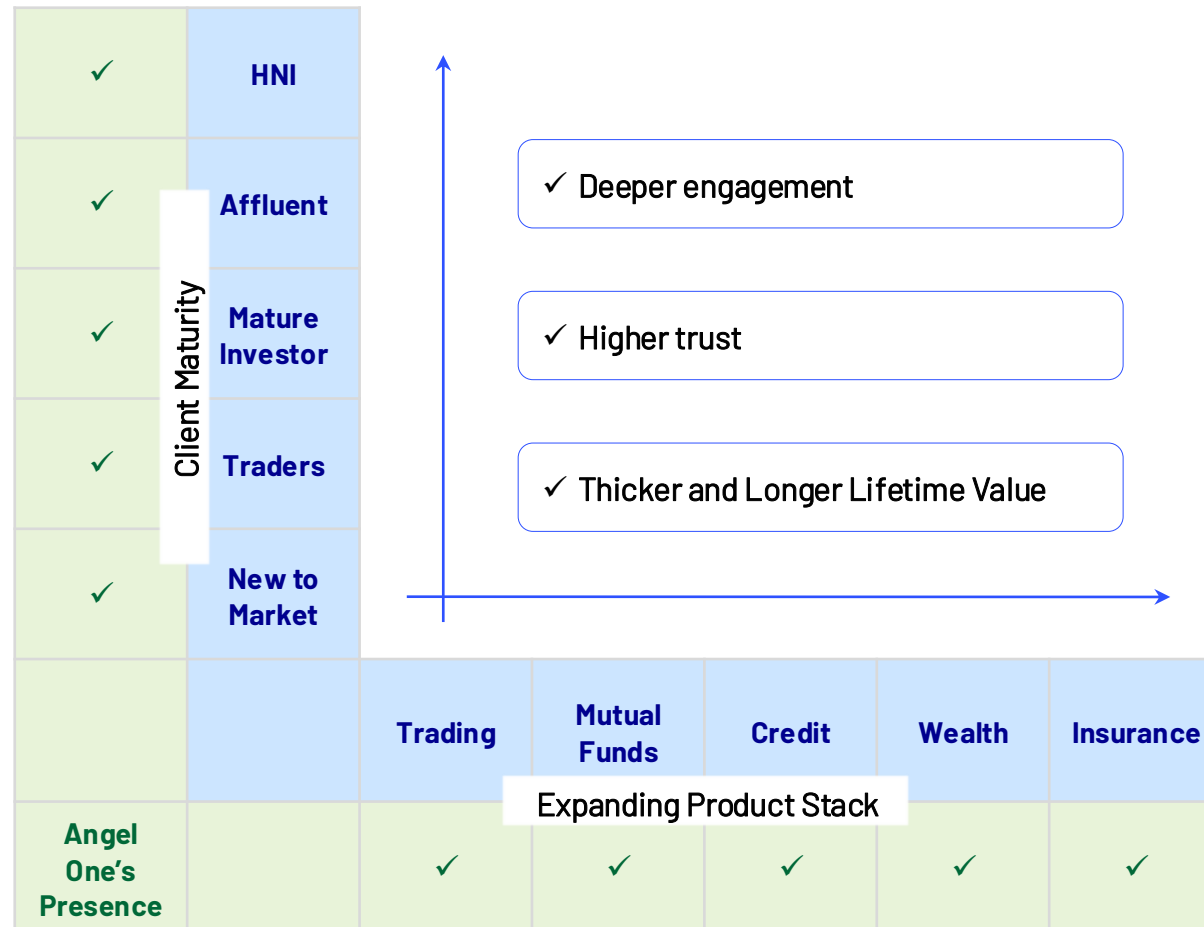
Margins



RoE

**A resilient financial operating model converting trust into durable, diversified cash flows across market cycles**

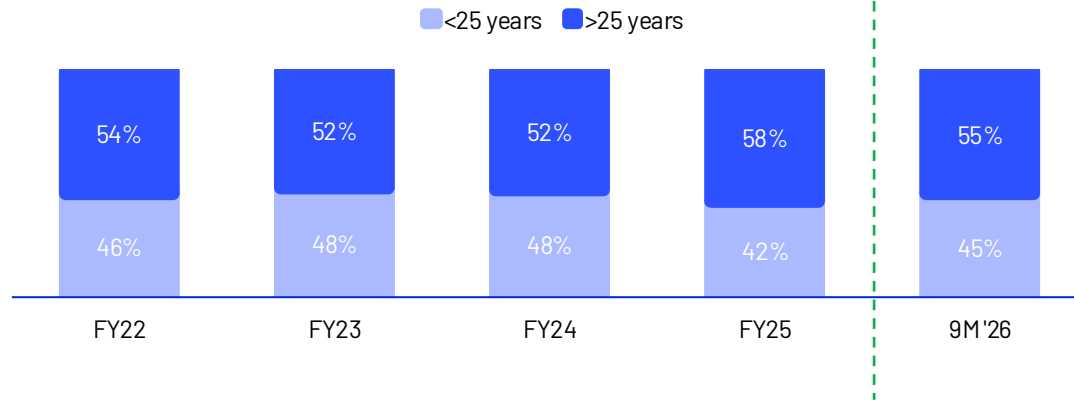
## Expanding Vertical & Horizontal Stack



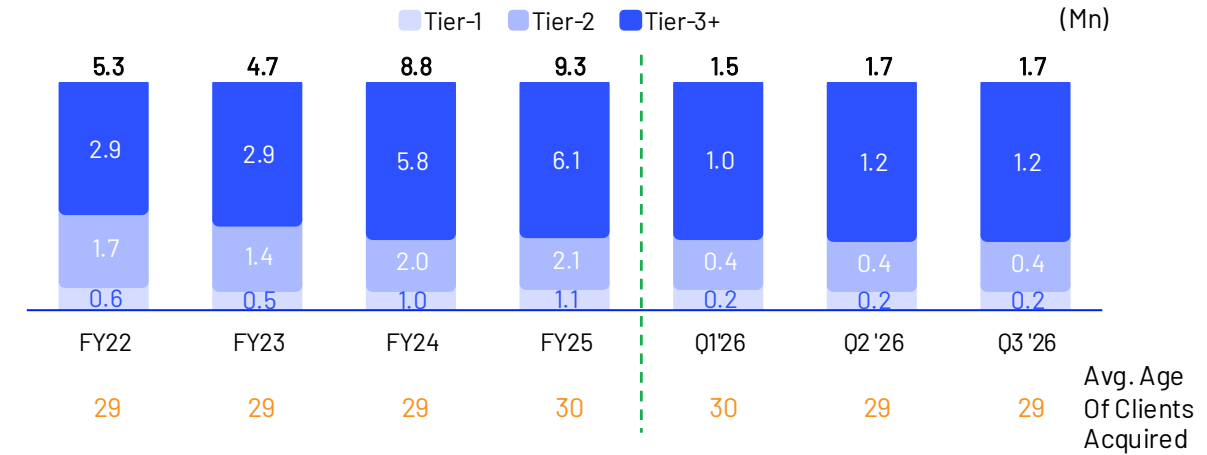
**Same client, higher monetisation as stacking increases**

## Client Demography And Engagement Journey

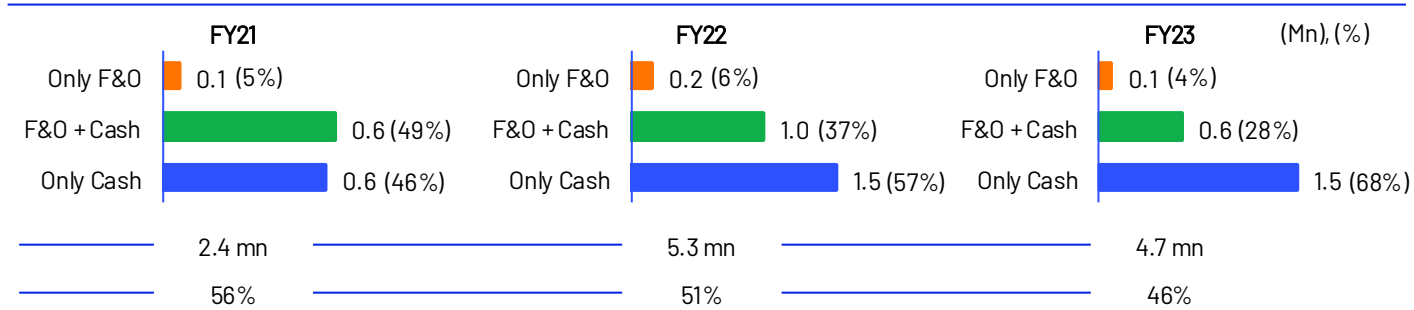
### Acquiring Healthy Mix Of Gen X, Millennials And Gen Z



### ~90% Of Gross Client Addition Contributed By Tier 2, 3 & Beyond Cities In Q3 '26



### Cohorts Transacted Till FY25



### F&O + Cash Clients Behaviour

Realised Gain	₹ 10 bn	₹ 10 bn	₹ 11 bn
# of Clients Having Equity Portfolio	0.33 mn	0.51 mn	0.31 mn
Assets Under Custody	₹ 75 bn	₹ 77 bn	₹ 41 bn

### Clients Building Long Term Equity Portfolio

- Focused on acquiring young, new-to-market clients across India
- Digital engagement leads to more clients becoming active over time
  - More than half of the clients acquired in FY21 & FY22 transacted over the next 5 years
  - NSE active clients is only a partial representation of overall client behaviour

## » Sustainable Revenues From Clients

### Consistent Total Net Income From Every Cohort

(₹ Mn)	Gross Acquisition (Mn)	Actuals					
		FY20	FY21	FY22	FY23	FY24	FY25
Pre-FY20		3,589	3,358	3,606	3,439	3,681	3,816
FY20	0.6	1,116	2,066	1,801	1,743	1,894	1,842
FY21	2.4		3,472	6,455	5,760	6,037	5,779
FY22	5.3			4,885	8,233	8,483	7,924
FY23	4.7				3,728	7,081	5,825
FY24	8.8					6,156	10,942
FY25	9.3						5,154
<b>Total Net Income</b>		<b>4,705</b>	<b>8,896</b>	<b>16,747</b>	<b>22,902</b>	<b>33,331</b>	<b>41,282</b>
(-) Employee + Opex (Ex-Branding Spend)		3,205	4,436	7,951	10,479	16,817	22,127
<b>Margin (Ex-Branding Spend)</b>		<b>1,500</b>	<b>4,460</b>	<b>8,797</b>	<b>12,423</b>	<b>16,514</b>	<b>19,155</b>
<i>Margin (Ex-Branding Spend)</i>		<i>31.9%</i>	<i>50.1%</i>	<i>52.5%</i>	<i>54.2%</i>	<i>49.5%</i>	<i>46.4%</i>
(-) Branding Spend		103	165	243	202	878	2,200
<b>Operating Profit</b>		<b>1,397</b>	<b>4,295</b>	<b>8,554</b>	<b>12,221</b>	<b>15,637</b>	<b>16,953</b>
<i>Operating Profit Margin (%)</i>		<i>29.7%</i>	<i>48.3%</i>	<i>51.1%</i>	<i>53.4%</i>	<i>46.9%</i>	<i>41.1%</i>
Payback of Cost of Acquisition (# of months)				5	7	7	10

- Behaviour of the acquired cohort is seen to be consistent, from 24<sup>th</sup> month after acquisition

- Superior engagement journeys drive consistent total net income from every cohort
- Stable revenues even from more than 5-year-old clients
- As cohorts mature, their activity on the platform improves over time
- Expanding client base facilitating higher net broking income
- Every cohort remains highly profitable
- The business operates within a comfortable band of payback, with respect to broking revenues from 1<sup>st</sup> year activity of that acquired cohort
- Recurring revenue profile, provides greater ability to reinvest in growth
- Full cost of acquisition, including branding spends, is accounted for in the period of acquisition, without apportionment. If apportioned over 5-year period, then the cost of acquisition will be in the band of 10-13% of total net income
- Excluding cost of acquisition, underlying business has stable margin profile

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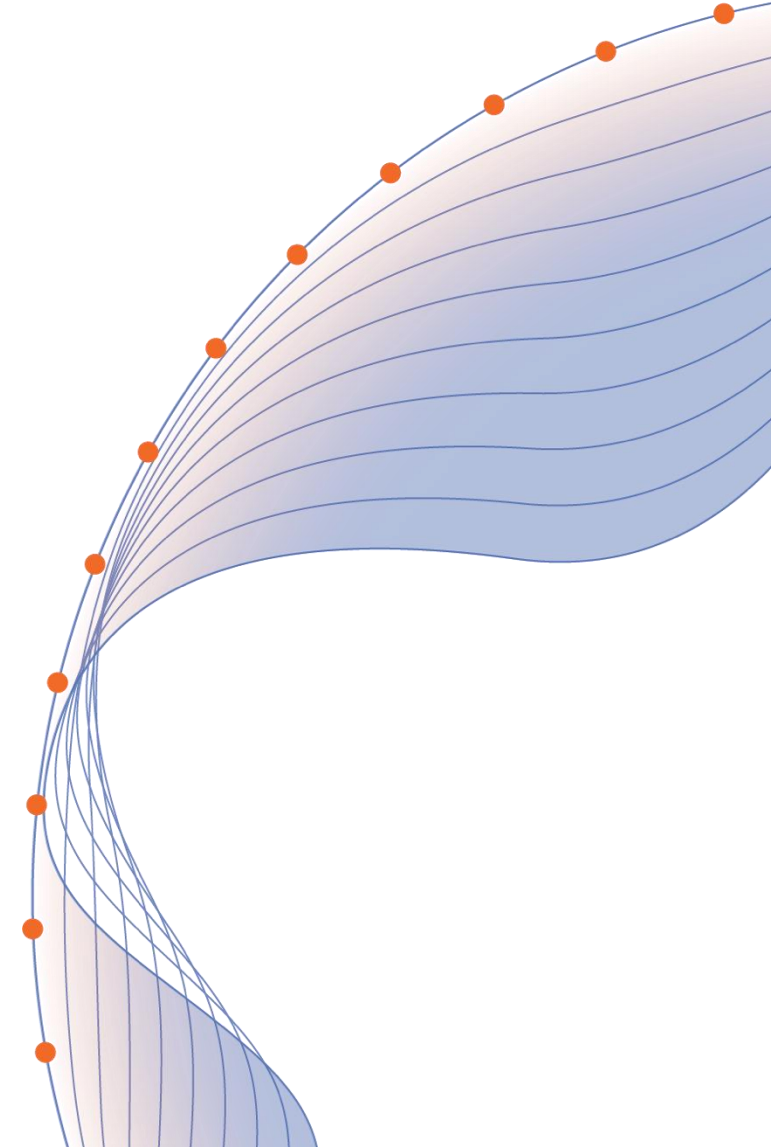
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03 **Industry Landscape**

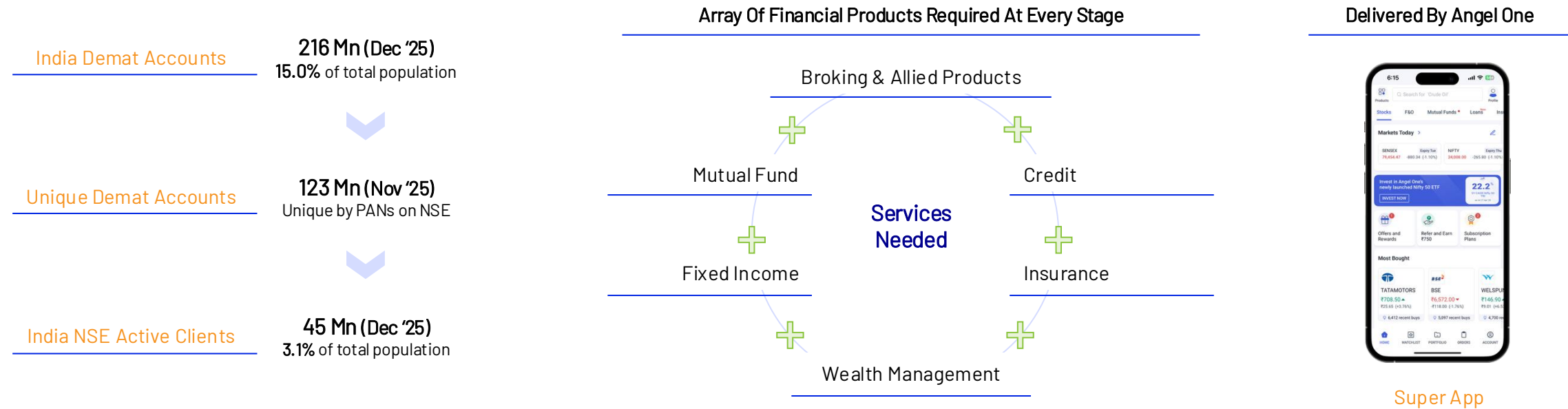
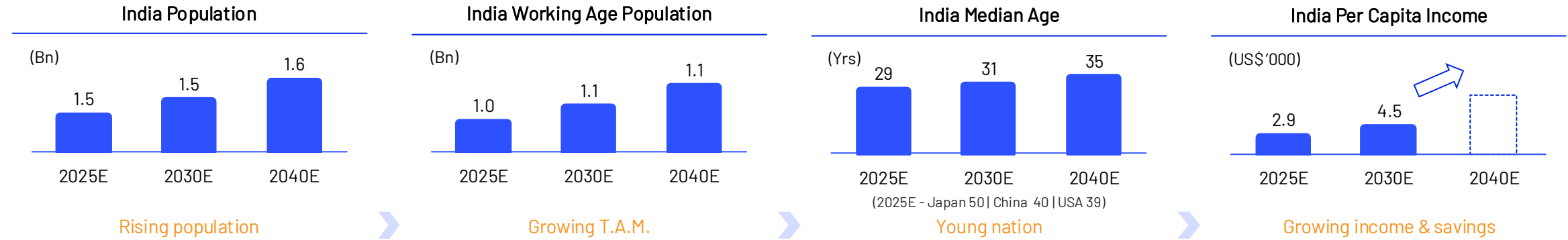
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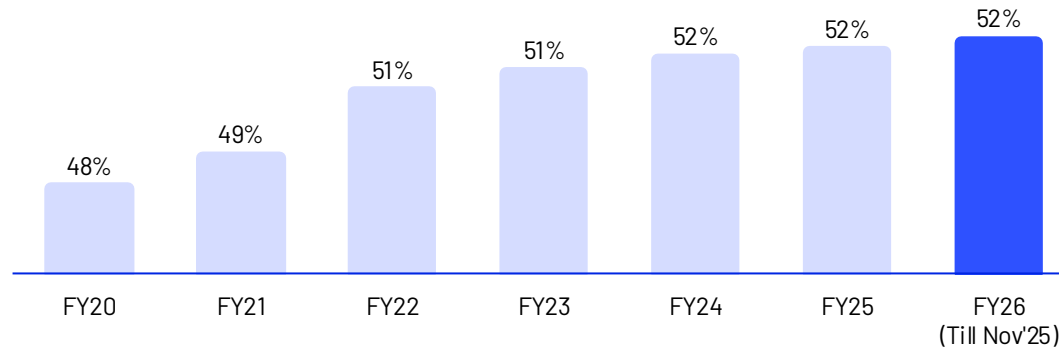
# Fintech Model Enabling Penetration Of Vast Addressable Market



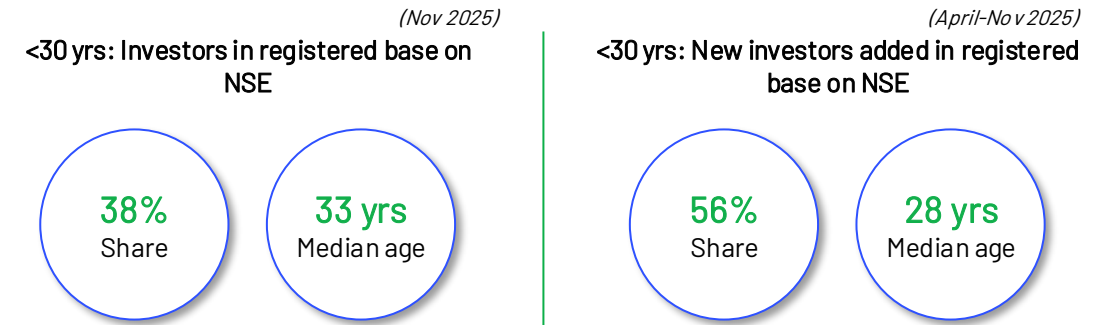
India market is highly under-penetrated, offers huge growth opportunity

## Market Expansion Driven By Younger And Regional Cohorts

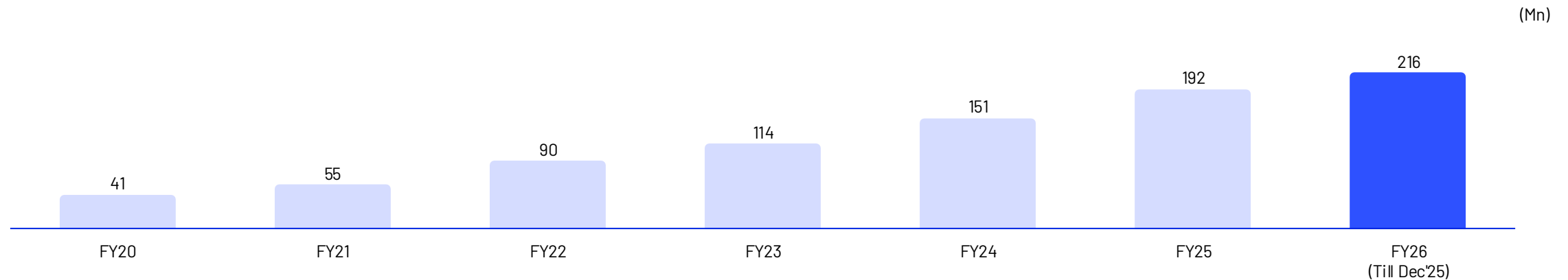
### Rising Share Of Investors On NSE From Beyond Top 5 States



### Younger Investors Powering Growth

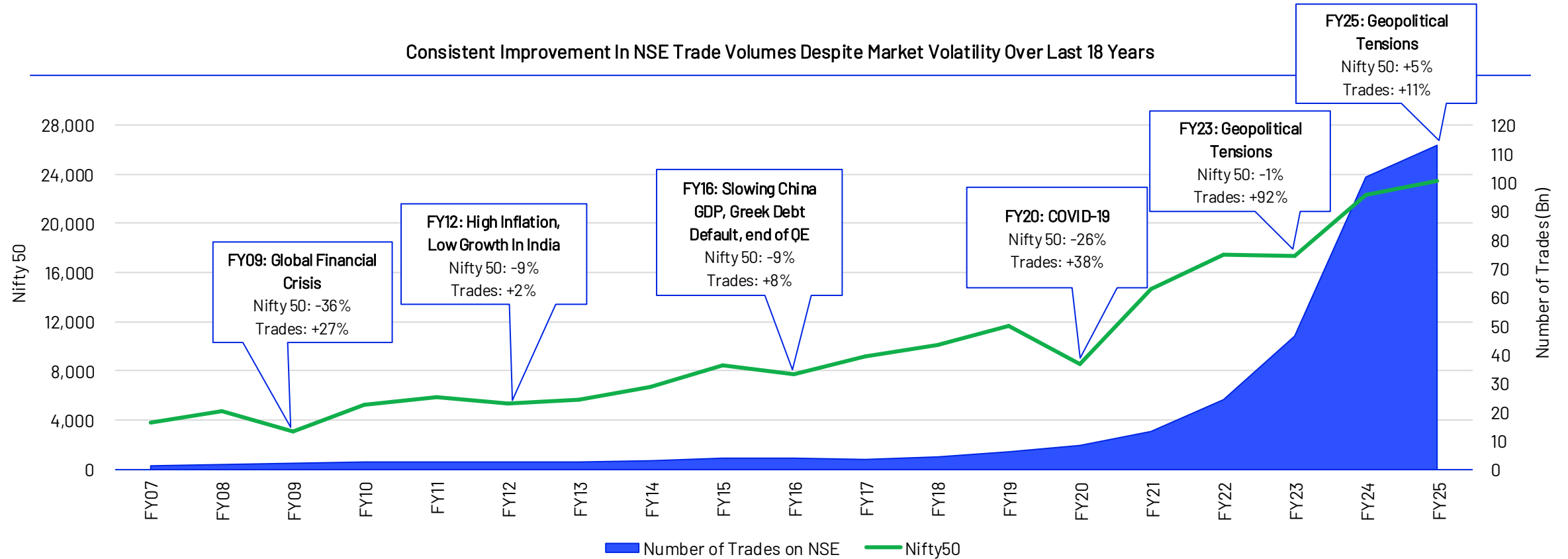


### India Demat Accounts





## Trade Volumes Immune To Market Cycles



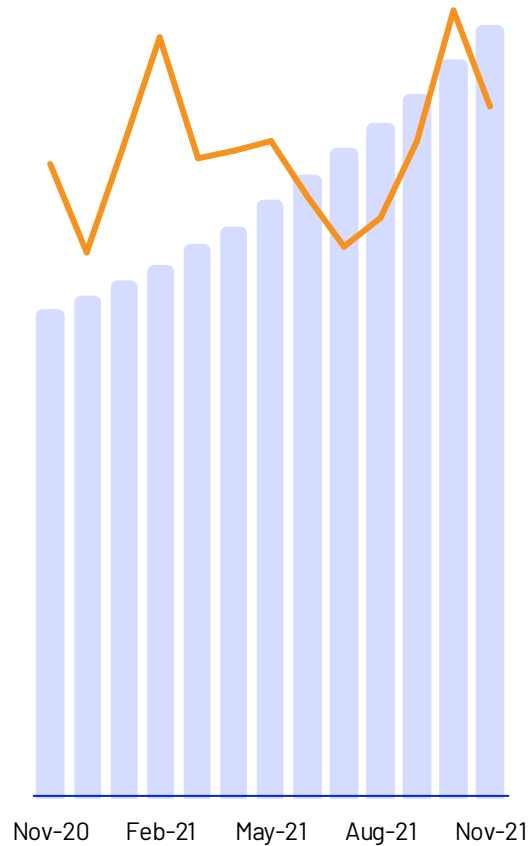
Increasing penetration and higher retail participation defies market cyclicity

# Regulations Have Strengthened Guardrails And Built Retail Confidence

## Regulations Create Greater Trust And Safety Leading To Long Term Growth

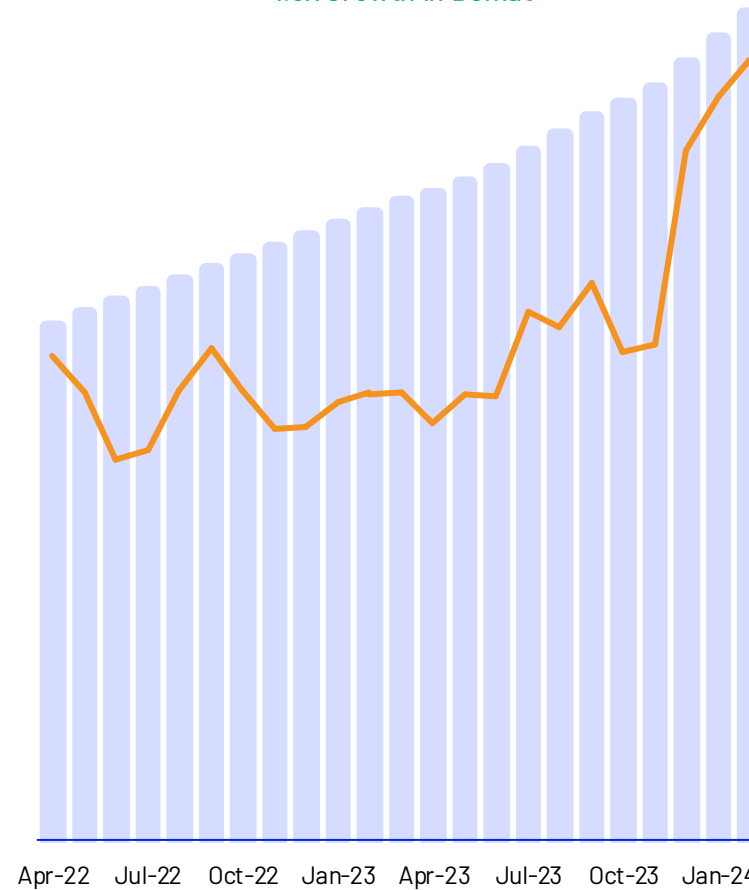
Peak Margin Norms In Cash Segment

1.6x Growth In Demat



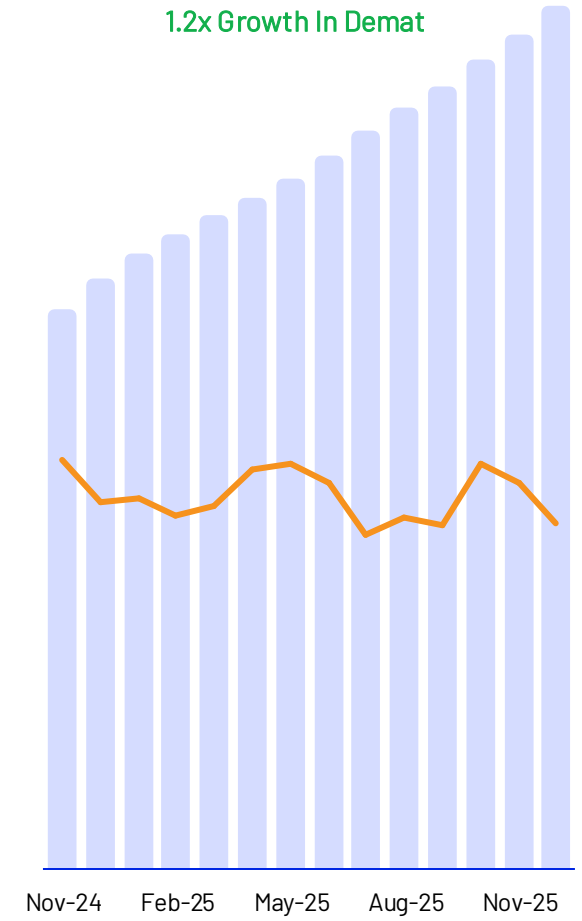
Continuing regulations like cash-collateral segregation, upstreaming of client funds, quarterly payout, ASBA

1.6x Growth In Demat



F&O regulations

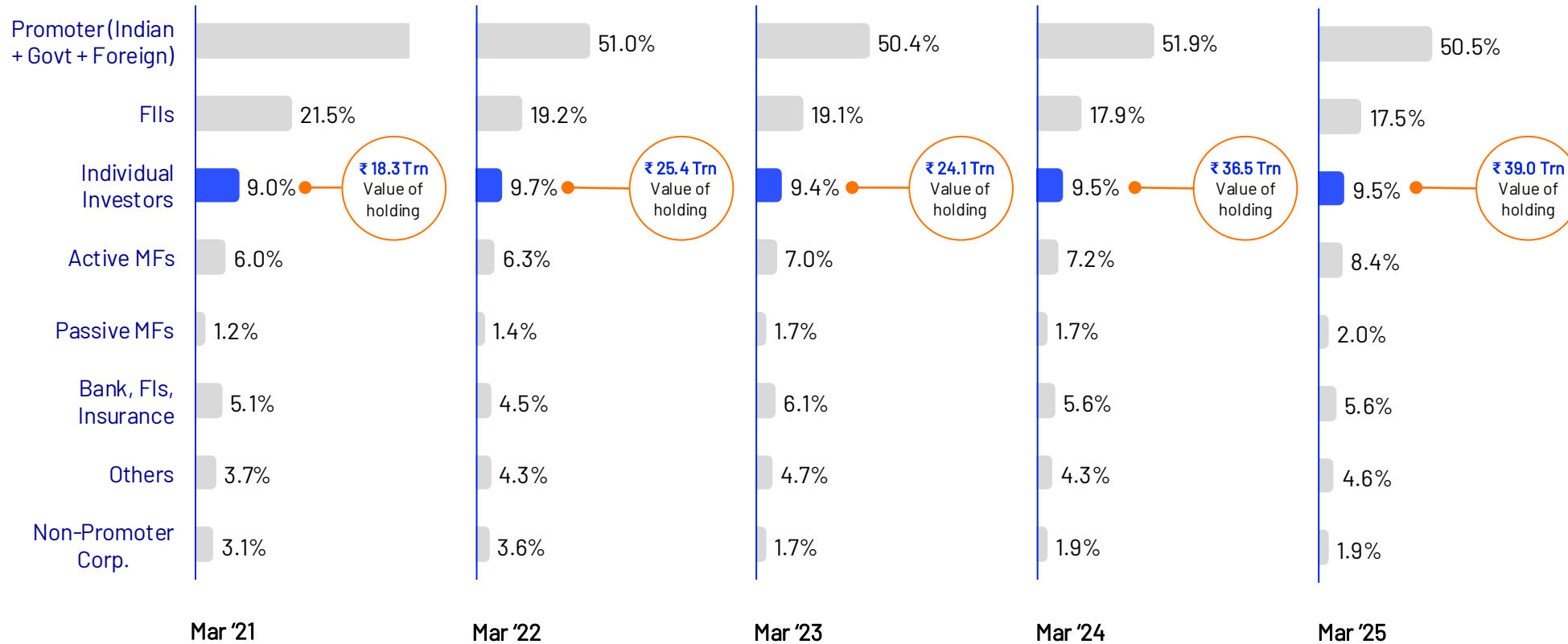
1.2x Growth In Demat



Demat Accounts(Mn) Industry Cash + F&O Premium ADTO (Rs Trn)

## » Rising Holding Of Retail Investors In NSE Listed Companies

Ownership Pattern In NSE-listed universe



- Individual investors' direct holding in NSE listed companies grew from **9.0% (₹ 18 Trn)** to **9.5% (₹ 39 Trn)** over the last 5 years
- Apart from this, their indirect holding is spread across investments in Active MFs and Insurance schemes
- Share of Domestic MFs, held under active mutual funds, in NSE listed companies rose to **8.4%**

### Net Flows By Individual Investors In Cash Segment

₹ 472 bn

Apr'23 – Mar'24

₹ 1,251 bn

Apr'24 – Mar'25

**Aggregate value of holdings by individual investors has grown >2x to ₹ 39 trillion as of Mar'25 over Mar'21**

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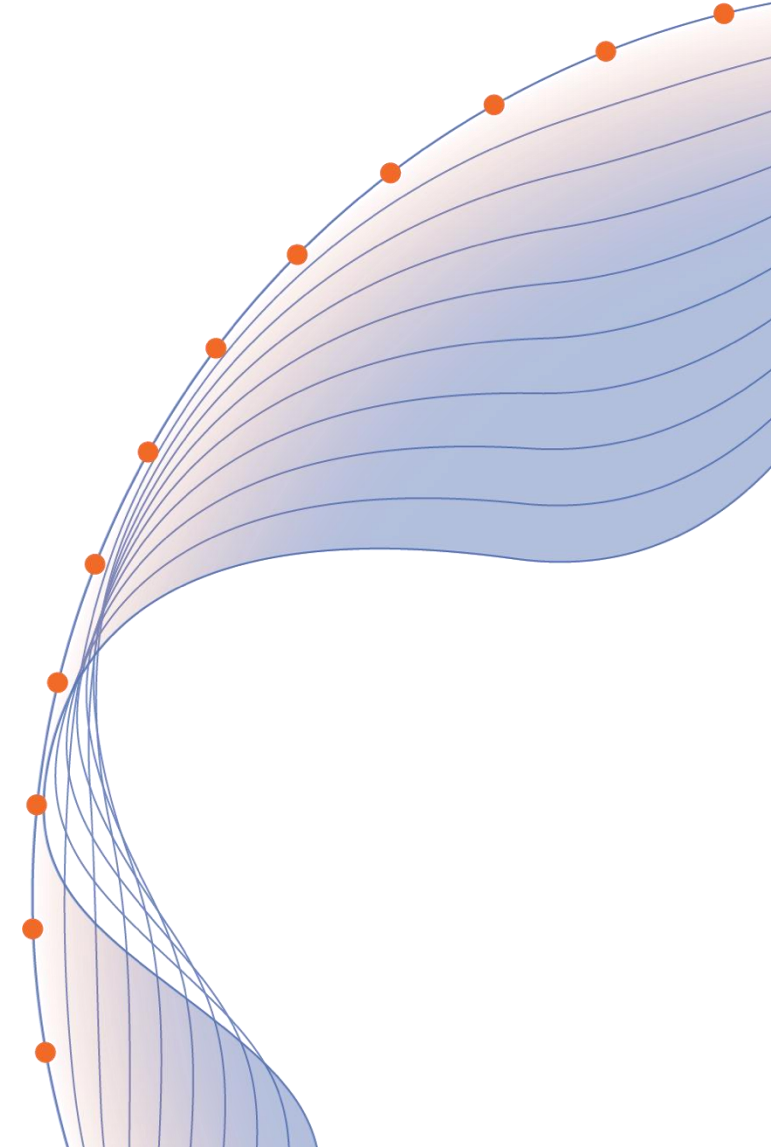
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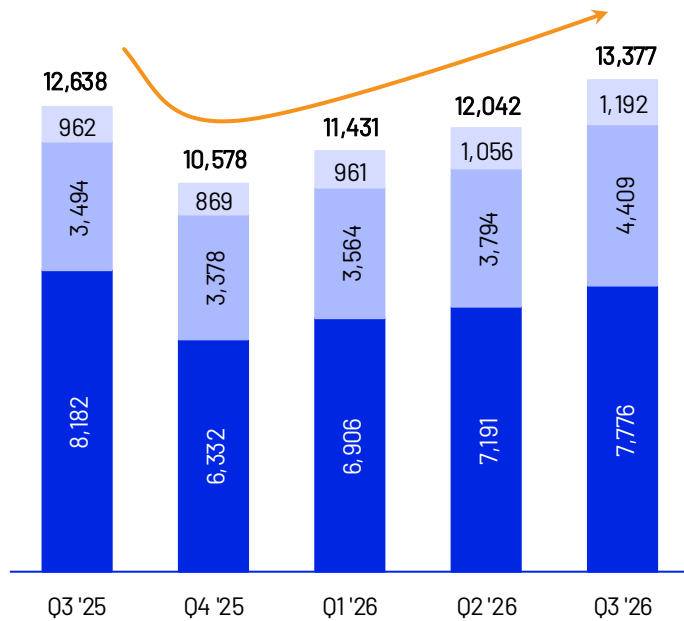


# Consolidated Financial Performance: Steady QoQ Improvement

(₹ Mn)

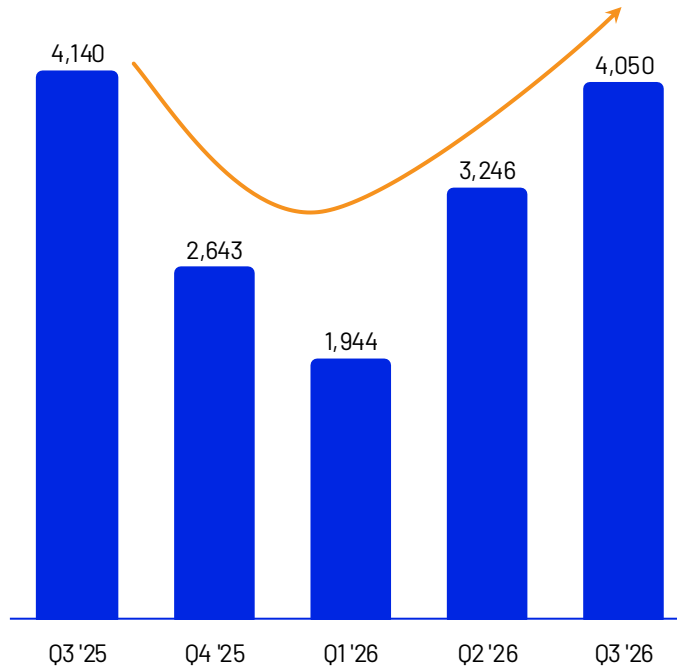
## Consolidated Gross Revenues

■ Gross Broking   ■ Interest Income   ■ Other



## Consolidated EBDAT

Margin 42.0%   31.8%   21.8%   34.5%   39.4%

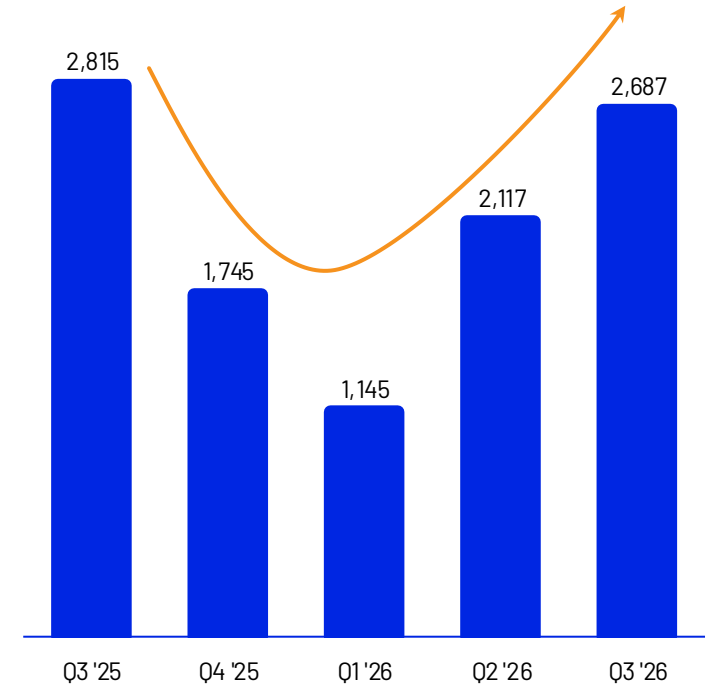


Includes IPL Impact

## Standalone EBDAT

Margin 44.3%   33.4%   24.3%   37.7%   43.0%

## Consolidated Profit After Tax



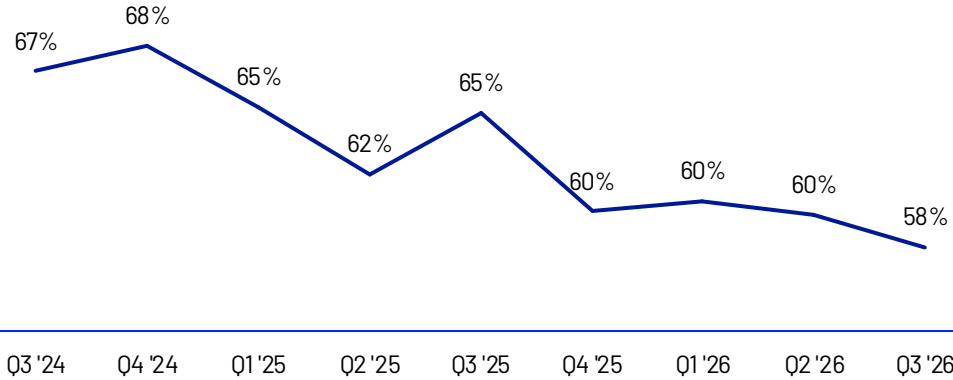
Includes IPL Impact

TTM PAT of ₹ 7.7 bn translating into TTM EPS of ₹ 85.0 / share

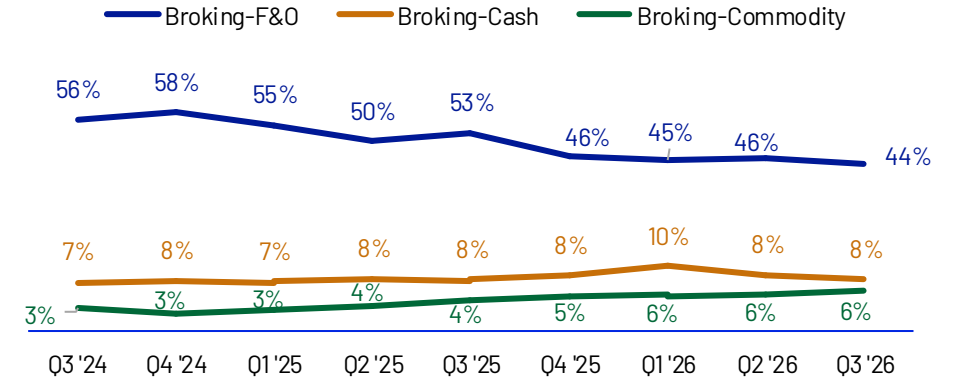
# Revenue Diversity Supporting Long Term Growth

## Monetisation Of Multi-Product Offerings On The Platform

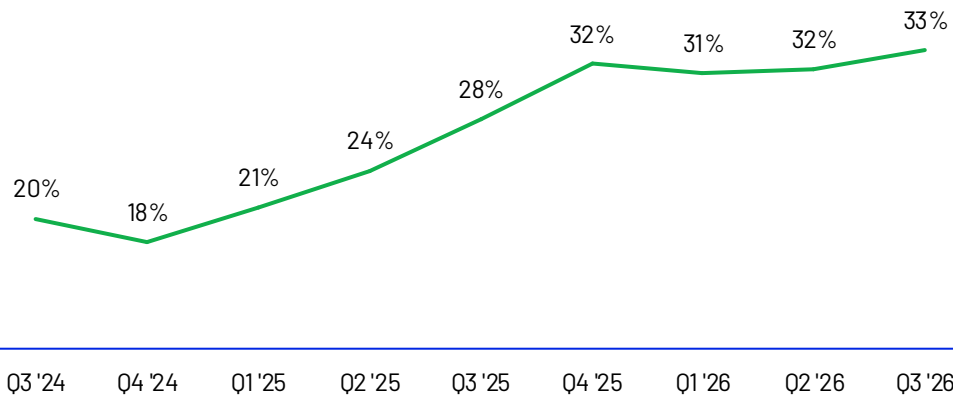
### Gross Broking Contributes 58% In Total Revenues



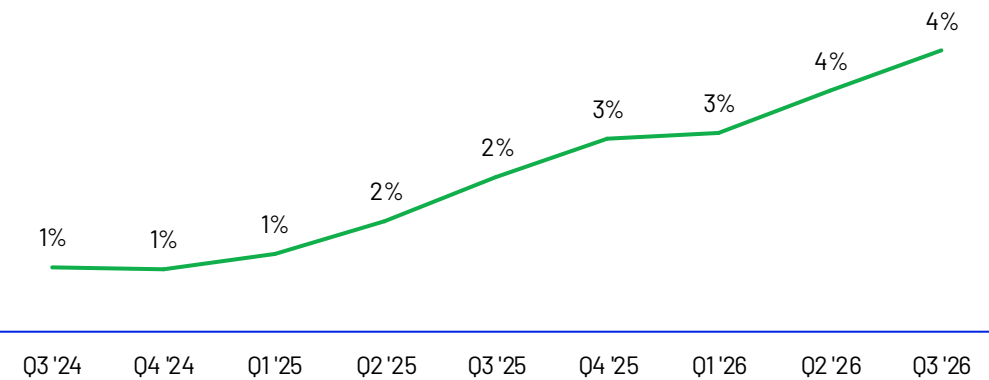
### Declining Share Of F&O In Total Revenues



### Rising Contribution Of Interest Income To Total Revenues



### Growing Share Of Data- and Platform-led Distribution Revenues



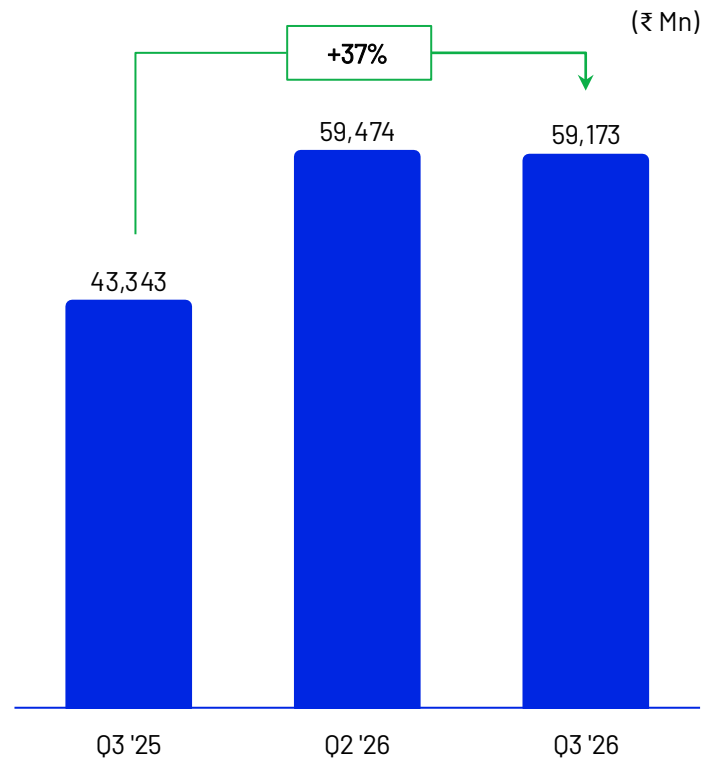
Evolving revenue segments, through diverse product offerings

Strategy solidifies the structural growth levers

Continuously improving engagement is driving distribution revenues

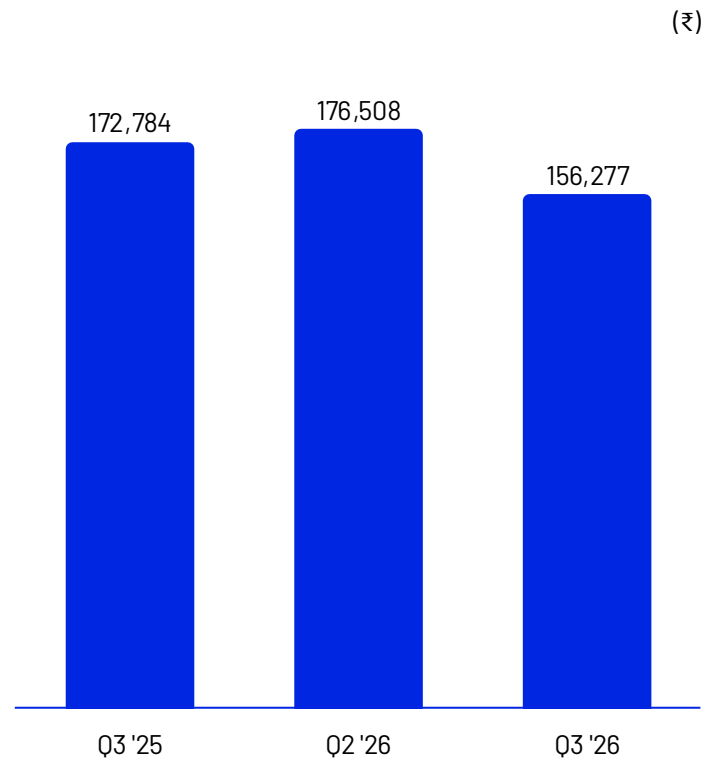
## Client Funding: A Fast-Emerging Engine of Growth

### Client Funding Book Size



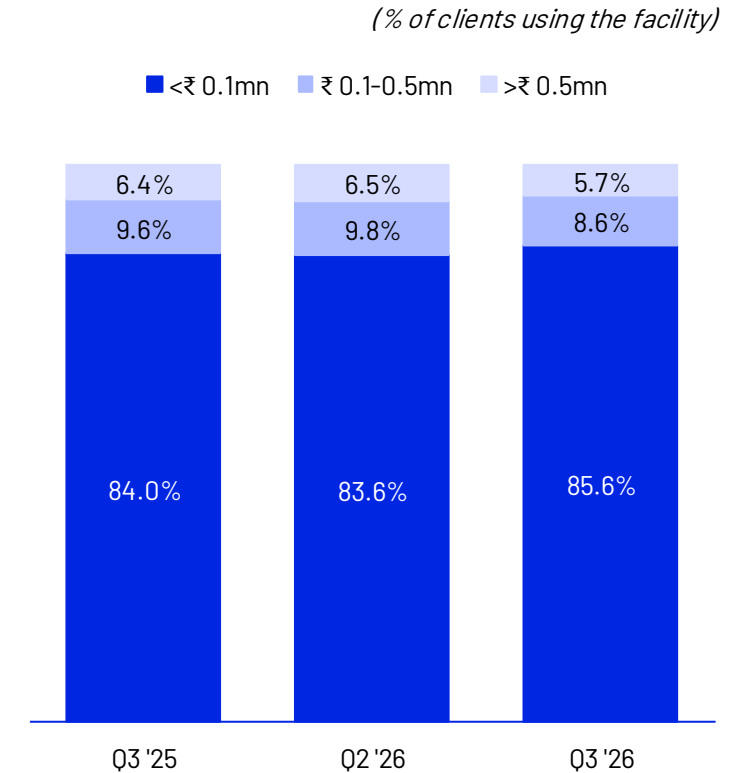
✓ Negligible NPAs in client funding book

### Low Exposure Per Client



✓ Secured by clients' demat holdings

### Client Funding Book Segmentation



✓ Robust risk management to avoid delinquencies

Poised to become a structural growth pillar with a maturing client base

# Consolidated Profit & Loss Statement

Particulars (₹ Mn)	Q3 FY26	Q2 FY26	Q3 FY25	FY25	FY24
# of Trading Days	61	64	61	247	244
(a) Interest Income	4,409	3,794	3,494	13,410	7,859
(b) Fees and commission income	8,896	8,167	9,053	38,739	34,792
(c) Net gain on fair value changes	44	57	76	235	66
<b>Total Revenue from operations (I)</b>	<b>13,349</b>	<b>12,018</b>	<b>12,622</b>	<b>52,384</b>	<b>42,717</b>
(d) Other Income (II)	28	24	16	93	81
<b>Total Income (I+II=III)</b>	<b>13,377</b>	<b>12,042</b>	<b>12,638</b>	<b>52,477</b>	<b>42,798</b>
<i>YoY Growth (%)</i>	<i>5.8%</i>	<i>-20.6%</i>	<i>19.1%</i>	<i>22.6%</i>	<i>41.7%</i>
<b>Expenses</b>					
(a) Finance costs	1,271	932	835	2,948	1,359
(b) Fees and commission expense	1,825	1,700	1,946	8,246	8,107
(c) Impairment on financial instruments	17	-8	-0	25	89
(d) Employee benefits expenses	2,239	2,275	2,098	7,496	4,928
(e) Expense on Employee Stock Option Scheme	504	470	275	1,056	636
(f) Depreciation, amortization and impairment	315	307	267	1,034	500
(g) Other expenses	3,471	3,427	3,344	15,752	12,042
<b>Total Expenses (IV)</b>	<b>9,642</b>	<b>9,102</b>	<b>8,765</b>	<b>36,557</b>	<b>27,661</b>
<b>Share of profit /(loss) of associate company (V)</b>	<b>-1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Profit before tax (III-IV+V=VI)</b>	<b>3,734</b>	<b>2,940</b>	<b>3,873</b>	<b>15,920</b>	<b>15,137</b>
Total Income tax expense (VII)	1,061	823	1,059	4,199	3,888
<b>Profit for the period / year (VI-VII=VIII)</b>	<b>2,674</b>	<b>2,117</b>	<b>2,815</b>	<b>11,721</b>	<b>11,249</b>
<i>YoY Growth (%)</i>	<i>-5.0%</i>	<i>-50.0%</i>	<i>8.1%</i>	<i>4.2%</i>	<i>26.4%</i>
Tax For Previous Years (IX)	-13	-0	-0	-0	-7
<b>Profit for the period / year (VIII-IX=X)</b>	<b>2,687</b>	<b>2,117</b>	<b>2,815</b>	<b>11,721</b>	<b>11,255</b>
<i>YoY Growth (%)</i>	<i>-4.5%</i>	<i>-50.0%</i>	<i>8.1%</i>	<i>4.1%</i>	<i>26.4%</i>

Increase in finance cost on account of additional MTF cash collateral, for the benefit of clients



## Summary Of Consolidated Balance Sheet

Particulars (₹ Mn)	Dec '25	Mar '25
<b>Financial Assets</b>		
(a) Cash, cash equivalents and Bank Balance	1,35,764	1,18,044
(b) Other Trade Receivables	3,709	1,396
(c) Client Funding Book	59,173	38,588
(d) Investments	2,919	2,016
(e) Other financial assets	7,386	1,985
<b>Non-financial Assets</b>		
(a) Fixed Assets	5,350	5,030
(b) Current and Deferred Tax Assets (Net)	89	85
(c) Other non-financial assets	1,153	1,742
<b>Total Assets</b>	<b>2,15,543</b>	<b>1,68,886</b>
<b>LIABILITIES</b>		
<b>Financial Liabilities</b>		
(a) Trade Payables	88,465	73,177
(b) Borrowings	59,746	33,828
(c) Lease Liabilities	745	309
(d) Other financial liabilities	3,214	4,048
<b>Non-Financial Liabilities</b>		
(a) Current & Deferred tax liabilities (Net)	474	256
(b) Provisions	507	393
(c) Other non-financial liabilities	855	484
<b>Networth</b>	<b>61,537</b>	<b>56,391</b>
<b>Total Liabilities and Equity</b>	<b>2,15,543</b>	<b>1,68,886</b>

TTM EPS: ₹ 85.0

Book Value: ₹ 677.3 as on Dec 31, 2025

(1) Other trade receivables includes only non-interest bearing receivables (2) Client funding book includes period ending trade receivables (net of non-interest bearing receivables) and loans for margin trading facility (3) Fixed assets include investment property, property, plant & equipment, capital work in progress, intangible assets under development, intangible assets and right to use assets (4) Networth includes equity share capital, other equity and Non controlling interest (5) TTM EPS is calculated as Profit After Tax for the period / weighted average number of equity shares for the TTM period (6) Book value is calculated as period ending networth / period ending number of equity shares (6) Numbers are rounded off to the nearest decimal

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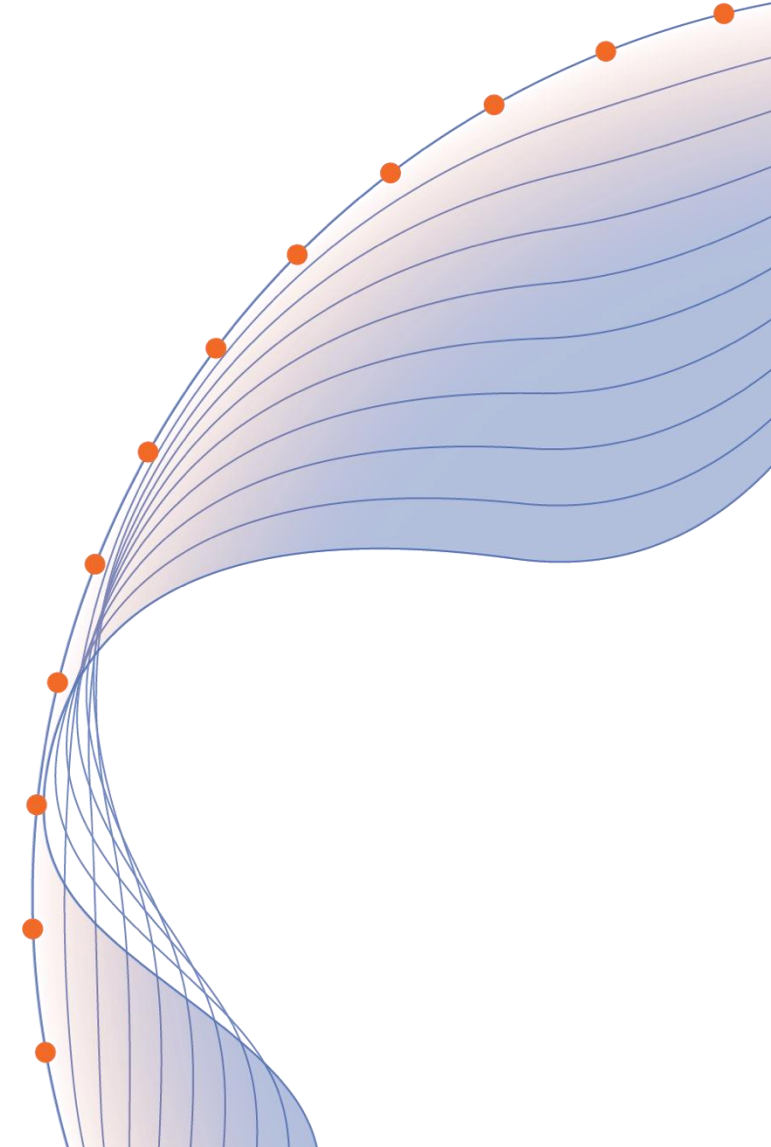
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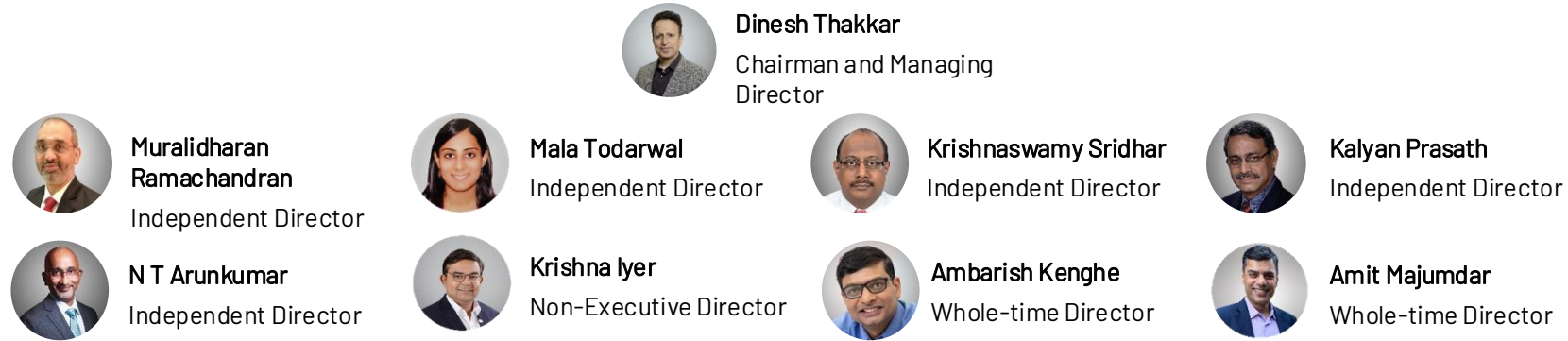
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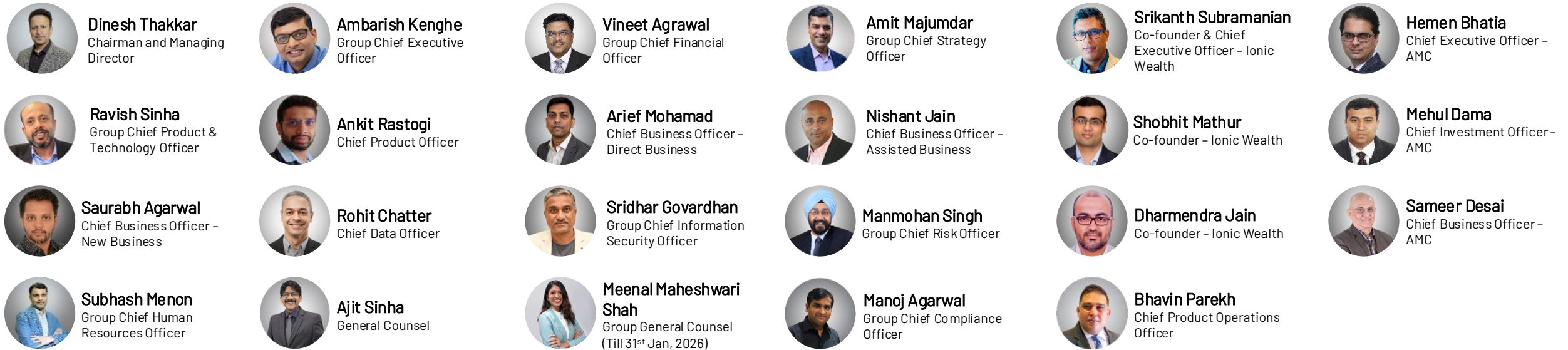


# Board Of Directors & Experienced Management Team

## Board of Directors



## Experienced Management Team



## Robust Employee Engagement

### Diversity Equity & Inclusion

- ✓ Jombay leadership program
- ✓ Launched Women ERG-led **EmpowerHer Bootcamp**, a 2-month career accelerator program for women
- ✓ **A1 Mom Buddy Circle**, a program for returning mothers
- ✓ #QueerOne circle for LGBTQ+ inclusion

### Leadership Development

- ✓ 'MPower for people managers - recognized for the **3rd time in Top 50 Companies with Great Managers**'
- ✓ **ABC – Angel Bold Conversations**, a podcast series focused on nurturing young talent from industry leaders
- ✓ '**AI Hub**' & '**Tech Talks**', series to strengthen technical and market-led capabilities

### Wellness

- ✓ **Annual Health Check-ups** for Angelites aged 40+ and extended discounted health check-ups for up-to 6 dependents
- ✓ **Angel Dost** offers counseling and wellness services to all Angelites & their families
- ✓ **Angel Care+** offers mental health, fertility, gender affirmation, surrogacy benefits, etc.
- ✓ **New flexible medical benefits** cover Ayush Treatment for all employees. Therapy, diagnosis including lifelong support for special-needs kids, along with optional modules like Family Care, Attention Care Plus for preventive Cancer screening & Health check-up, and the Fitness Plan
- ✓ **OPD benefits** for employees and their families

## Angel One's CSR Programmes

### Partner Non-Profit Organisations

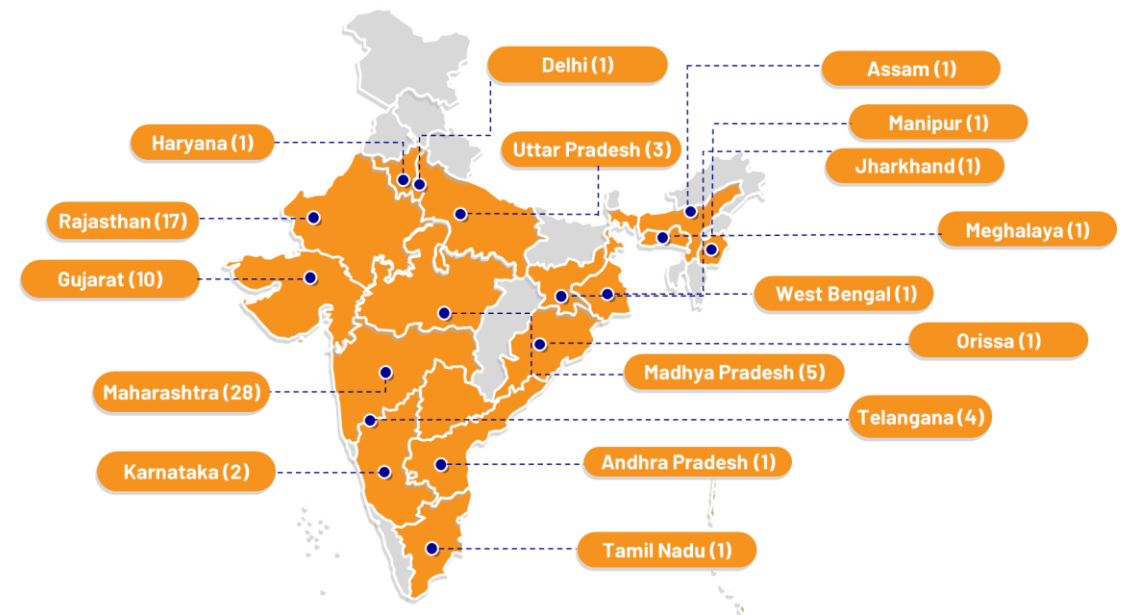


17 states  
62 districts



Trained – 15,203 ( Q3)  
Placed – 10,750

Launched our maiden skill training center in Mumbai under Angel One Foundation (AOF)



## Technology



**Best CX Strategy of the Year at CX Strategy Summit & Awards 2025 by UBS Forums**



**Best FinTech Provider at FUTECH Awards 2025 by Financial Express**



**FinTech Leader of the year by Golden Star Awards 2025**



**Innovation and Emerging Technologies by Golden Star Awards 2025**



**Most Innovative FinTech Product Feature by National Awards for Excellence Awards 2025**

## Industry



**Best Performer in Equity Derivatives (Retail) by BSE 2025**



**Top Performers in Primary Market Segment Equity - Members by BSE 2025**



**Best Performer National Distribution Category by BSE 2025**



**Best SIP Performer in National Distribution Category by BSE 2025**



**Financial Inclusion Initiative of the year by National Awards for Excellence Awards 2025**

## Marketing



**ET Brand Equity Trendies Award for Excellence in Social Media Marketing - Fintech category**



**The Great Indian BFSI Social media campaign for IPL 2025**



**The Great Indian BFSI Media Campaign of the Year 2025- Azaadi Ka Rasta**



**Best use of Digital Content Long Form Video for Azaadi Ka Raasta campaign by E4M at Indian Content & Marketing Awards 2024**



**Best Social Media Campaigns- Best use of Instagram at Sammie Awards 2024 by Social Samosa**

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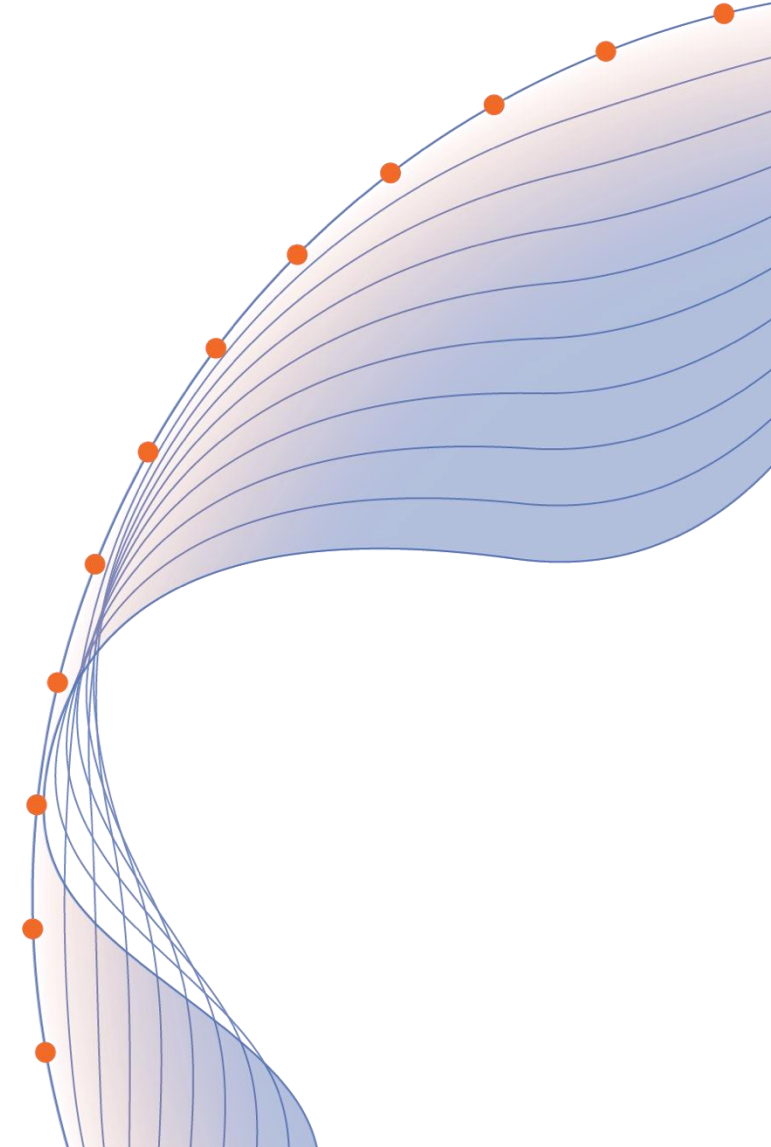
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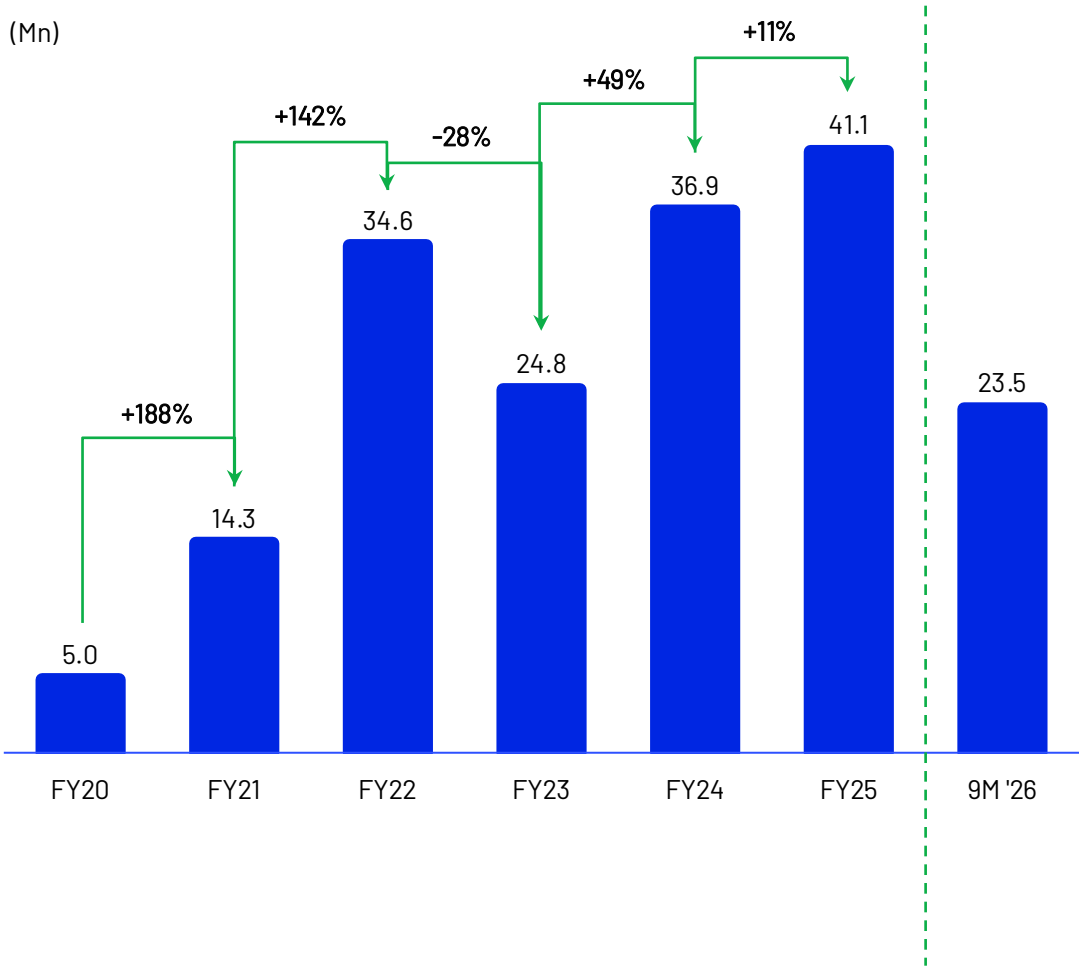
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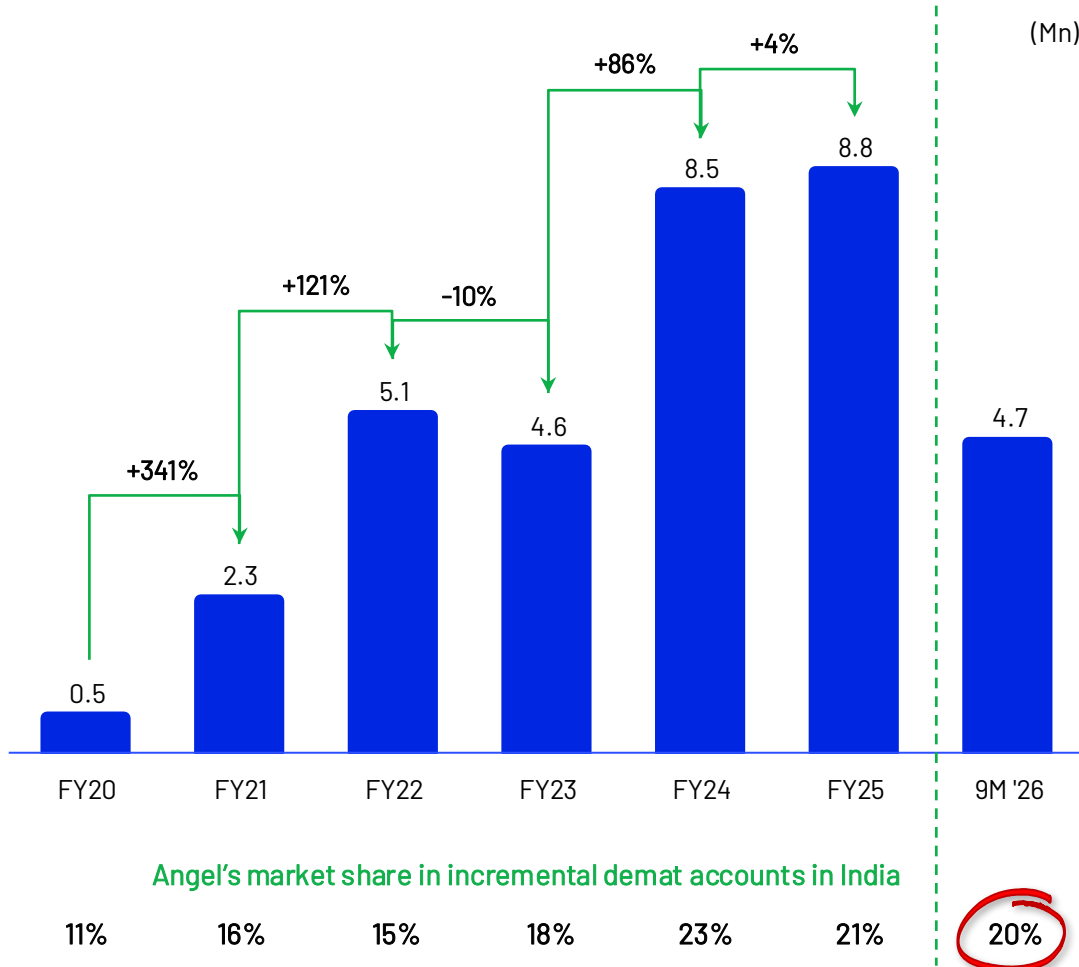
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India: Incremental Demat Accounts

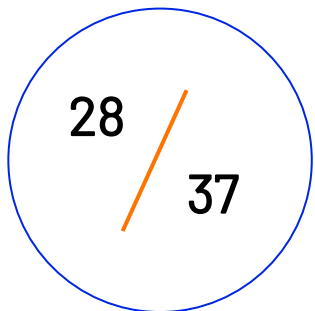
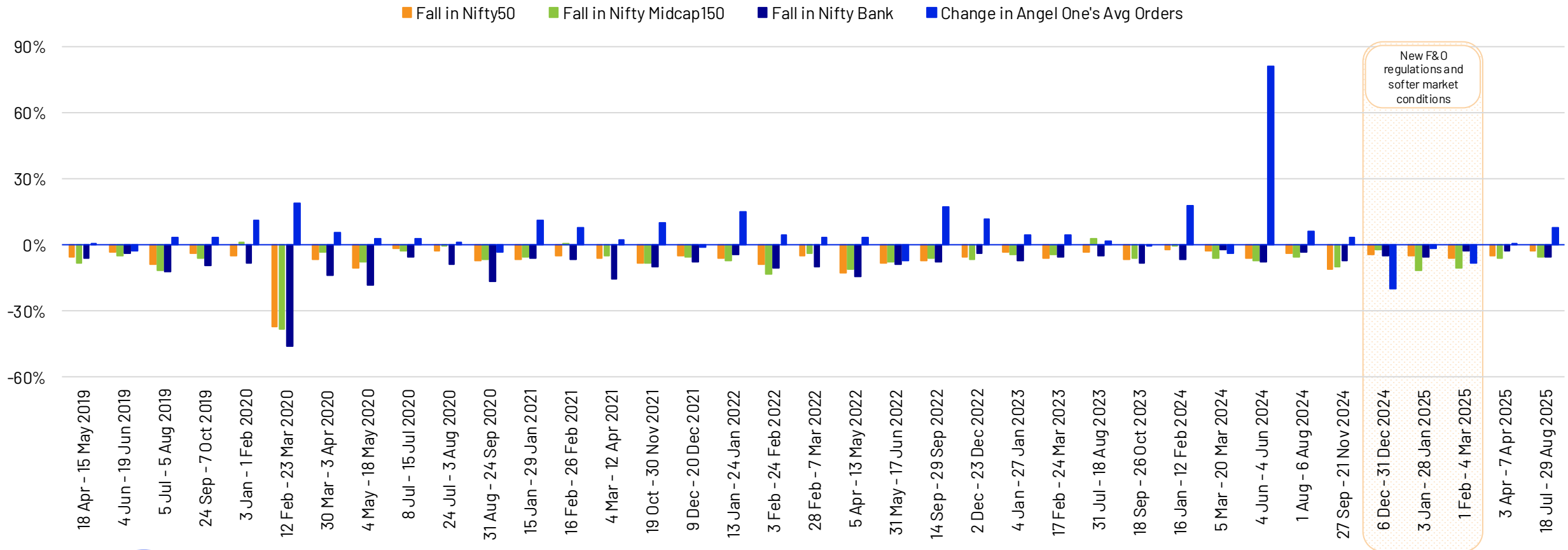


Angel: Incremental Client Base





## Fintech Model Successfully Weathering Market Volatility

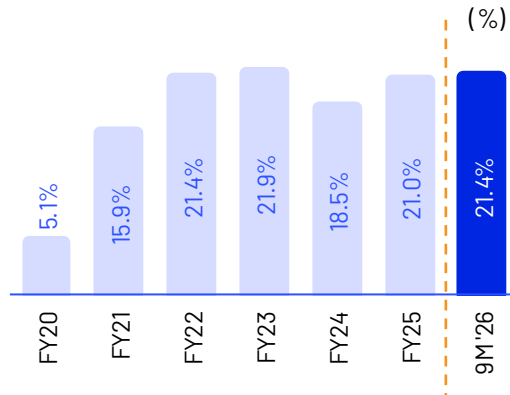


**Angel One's Average Orders Increased In >75% Instances, Where Either Index Corrected By >5% Over The Last 81 Months – Demonstrating A Robust FinTech Model**

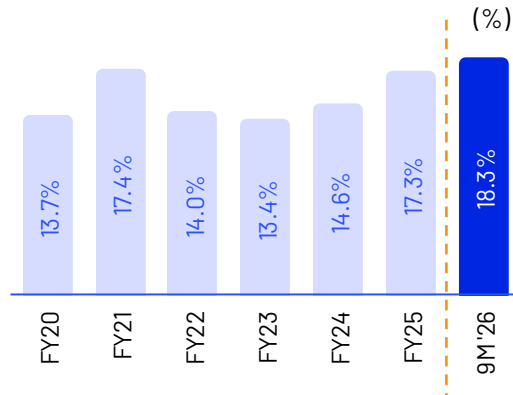


# Fintech Business Drives Multifold Increase In Client Activity

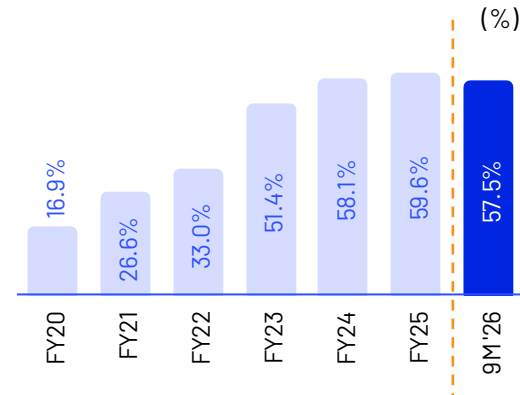
### F&O Turnover Market Share



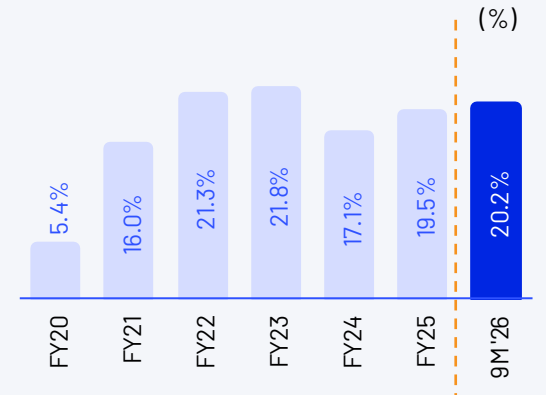
### Cash Turnover Market Share



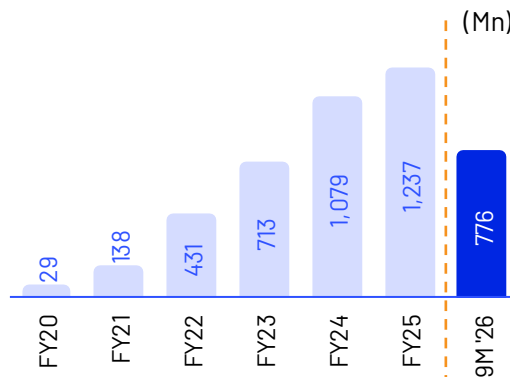
### Commodity Turnover Market Share



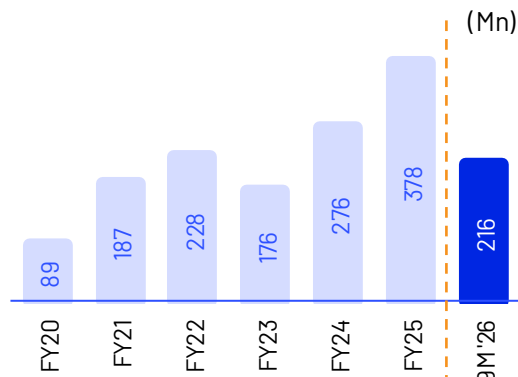
### Overall Equity Market Share



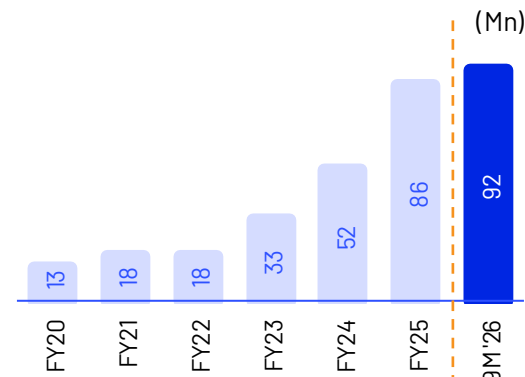
### F&O Orders



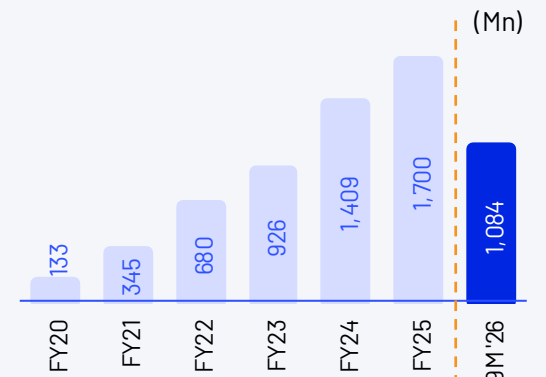
### Cash Orders



### Commodity Orders



### Total Orders



Company :

Investor Relations Advisors :



Angel One Ltd.  
CIN - L67120MH1996PLC101709  
Mr. Hitul Gutka - Head IR  
Email Id - [hitul.gutka@angelone.in](mailto:hitul.gutka@angelone.in)  
[www.angelone.in](http://www.angelone.in)

**SGA** Strategic Growth Advisors

Strategic Growth Advisors Pvt. Ltd.  
CIN - U74140MH2010PTC204285  
Mr. Shogun Jain / Mr. Shrikant Sangani  
[shogun.jain@sgapl.net](mailto:shogun.jain@sgapl.net) / [shrikant.sangani@sgapl.net](mailto:shrikant.sangani@sgapl.net)  
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[www.sgapl.net](http://www.sgapl.net)

